



MDM Webcast: P2P Automation Tactics That Will Weather Any Supply Chain Storm

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Sponsored by



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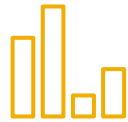
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P2P Automation Tactics That Will Weather Any Supply Chain Storm

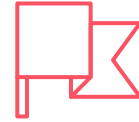
FACTORS AFFECTING BUSINESSES TODAY



**SUPPLY
DISRUPTIONS**



**FLUCTUATING
DEMAND**



**LIQUIDITY
PINCHES**



**RISING
COSTS**

WHAT EXACTLY IS PROCURE-TO-PAY?

SUPPLIER ONBOARDING

PURCHASE REQUISITION

REQUISITION APPROVAL

PURCHASE ORDER (PO)

ORDER RECEPTION

INVOICE VERIFICATION & PAYMENT



CHALLENGES IN THE PROCURE-TO-PAY PROCESS

Manual Processes and Approvals



Duplicate & Late Payments



Difficult Supplier Management



Uncontrolled Spend



Lengthy and Inaccurate Closes



Lack of Visibility



BUSINESS LEADERS ARE GETTING SERIOUS ABOUT AUTOMATION ...



**OF ORGANIZATIONS HAVE INCREASED ARTIFICIAL INTELLIGENCE/
MACHINE LEARNING PRIORITY IN THE PAST YEAR.**

HOW P2P AUTOMATION HELPS

PROCUREMENT

HOSTED/EXTERNAL CATALOGS

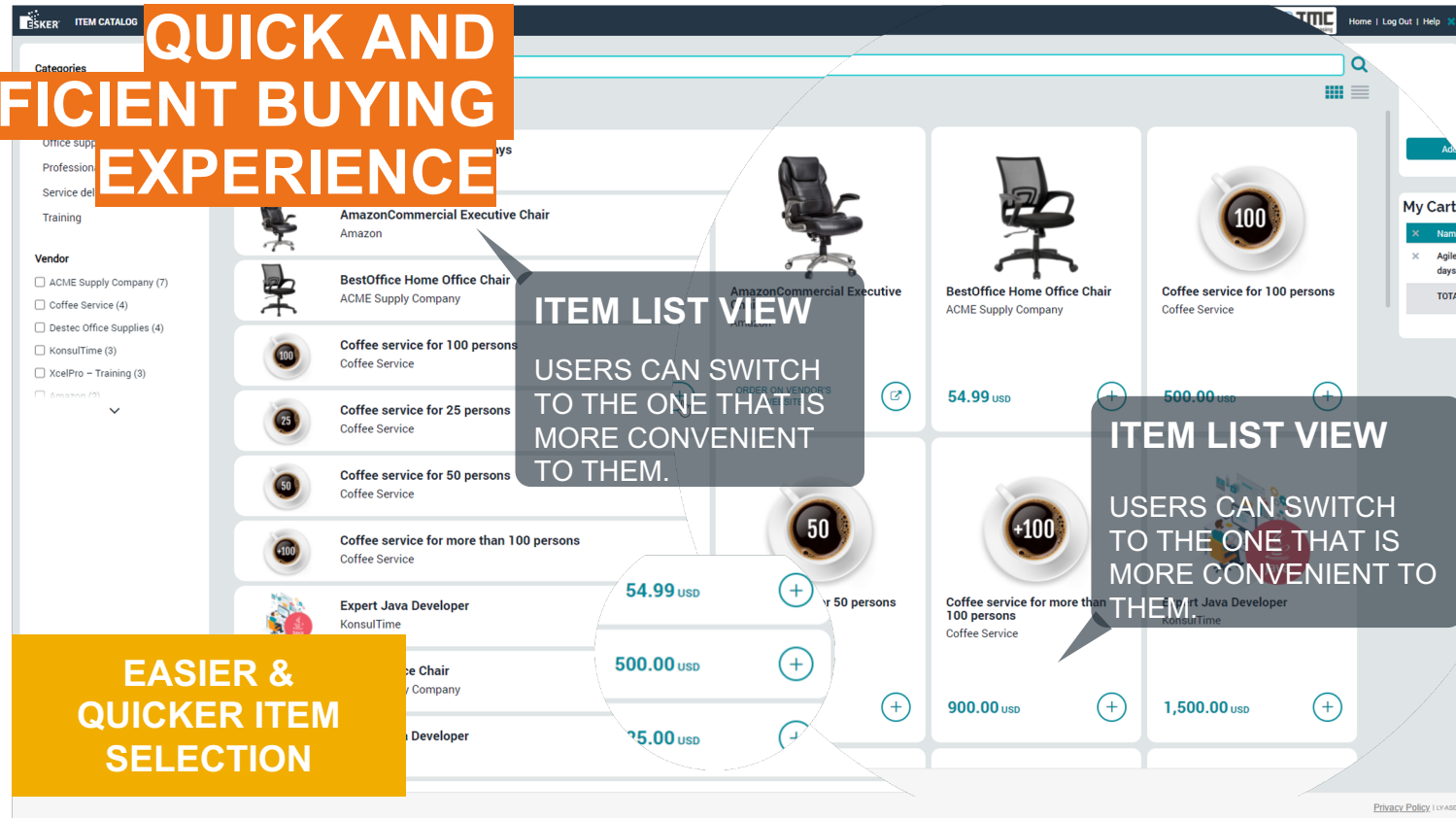
BUDGET MANAGEMENT

INTUITIVE PO CREATION

INTELLIGENT APPROVAL WORKFLOWS

PO-FLIP

QUICK AND EFFICIENT BUYING EXPERIENCE



ACCESS ANY SUPPLIER PUNCH-OUT CATALOG



PROCUREMENT

REAL-TIME BUDGET BALANCE AVAILABILITY



**BUDGET INFORMATION IS
AUTOMATICALLY AND
REGULARLY UPDATED**

G/L account	Budget ID	Budget	Remaining budget	Accounting period
8300	2019-FM-CS	45,000.00	-5,400.00	USD FY2019
8300	2019-FM-CS	45,000.00	-5,400.00	USD FY2019

HOSTED/EXTERNAL CATALOGS

BUDGET MANAGEMENT

INTUITIVE PO CREATION

INTELLIGENT APPROVAL WORKFLOWS

PO-FLIP

**COST CENTER OWNERS ARE INFORMED RIGHT
WHEN THEY OPEN THE REQUISITION WHETHER THE
PURCHASE FITS IN THE AVAILABLE BUDGET OR NOT.**

PROCUREMENT

HOSTED/EXTERNAL CATALOGS

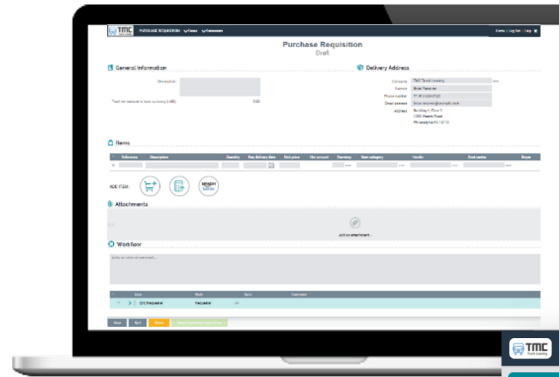
BUDGET MANAGEMENT

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INTELLIGENT APPROVAL WORKFLOWS

PO-FLIP

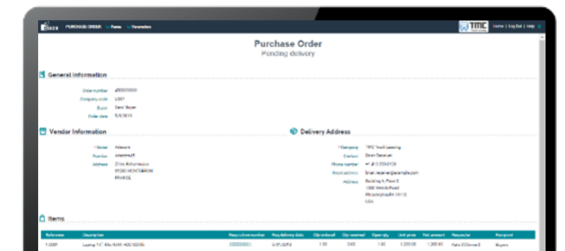
1. Convert a requisition into an order



2. Pick items from a list

Company code	Requisition number	Item name	Requested receipt date	Qty requested	Unit of measure	Net amount	Currency
US01	100000001	Multibase copy paper, Letter size, 5 packs of 500 sheets	9/23/2020	1.00		18.00	USD
US01	100000002	Post-it, 3" x 3", 5 Pads/Pack	9/23/2020	1.00		8.00	USD
US01	100000001	Laptop 15", 8Gb RAM Intel® Core™ i5-8400H Processor M.2 256Gb SATA Class 20 Solid State Drive	10/1/2020	1.00		1,500.00	USD
US01	100000001	Screen 24", Full HD, White	10/1/2020	1.00		200.00	USD

3. Clone a previously placed order



PROCUREMENT

Budget information

HOSTED/EXTERNAL CATALOGS

BUDGET MANAGEMENT

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PO-FLIP

Global requisition's information

General Information

Requisition number: 1000000001
 Requester: Eric Requester
 Description: [Redacted]

Delivery Address

Company: TMC Truck Leasing
 Contact: Brian Receiver
 Phone number: +1 415 555-0123
 Email address: brian.receiver@example.com
 Address: Building A, Floor 1
 1300 Westin Road

Total net amount in local currency (USD): 1,718.00

Cost center description	G/L account	Cost type	Budget ID	Budget	Remaining budget	Accounting period
Field Marketing	8300	Capex	2020-FM-CS-CA	120,000.00	92,300.00	USD FY2020
Field Marketing	8210	Opex	2020-FM-OS	40,000.00	22,574.00	USD FY2020

Items

Vendor ref.	Name	Quantity	Unit	Effective Date	Price	Unit Price	Accounting Period
1-0005	Laptop 15", 8Gb RAM Intel® Core™ i5-8250U Processor M.2 256GB SATA Class 20 Solid State Drive	1.00		9/23/2020	18.00	18.00	USD FY2020
2-0004	Multicopy paper, Letter size, 5 packs of 500 sheets	1.00		10/1/2020	200.00	200.00	USD FY2020
	Screen 24", Full HD, White	1.00		10/1/2020	200.00	200.00	USD FY2020

Comments

Date	Comment
5/29/2019 2:35:19 PM	
5/29/2019 2:44:29 PM	Missing reason.
5/29/2019 2:45:21 PM	Material for our next show.

Approval Queue

Role	Date	Comment
Eric Requester	9/16/2020 2:28:14 AM	

Action buttons bar: Save, Quit, Back to requisition, Done, Approve

Processing workflow steps + comments from users

Action buttons bar

Purchase requisition to approve

Dear Kate CCOwner2, **EMAIL NOTIFICATION**

A purchase requisition is waiting for your approval:

- Number: 4500000008
- Requester: Eric Requester
- Description: Computer supplies (Laptop 14" 4Go RAM HDD 320Gb)
- Net amount: 1,200.00 \$

[Click on this link to view the purchase requisition.](#)

Esker on Demand Service

Visit our Web site: www.esker.com

APPROVERS ARE NOTIFIED BY EMAIL OF PURCHASE REQUISITION SITTING IN THEIR APPROVAL QUEUE SO THEY DO NOT FORGET ABOUT IT.



PROCUREMENT

A TOOL TO SPEED UP INVOICE PROCESSING

HOSTED/EXTERNAL CATALOGS

BUDGET MANAGEMENT

INTUITIVE PO CREATION

INTELLIGENT APPROVAL WORKFLOWS

PO-FLIP



**BUYER / SUPPLIER
BENEFITS:**



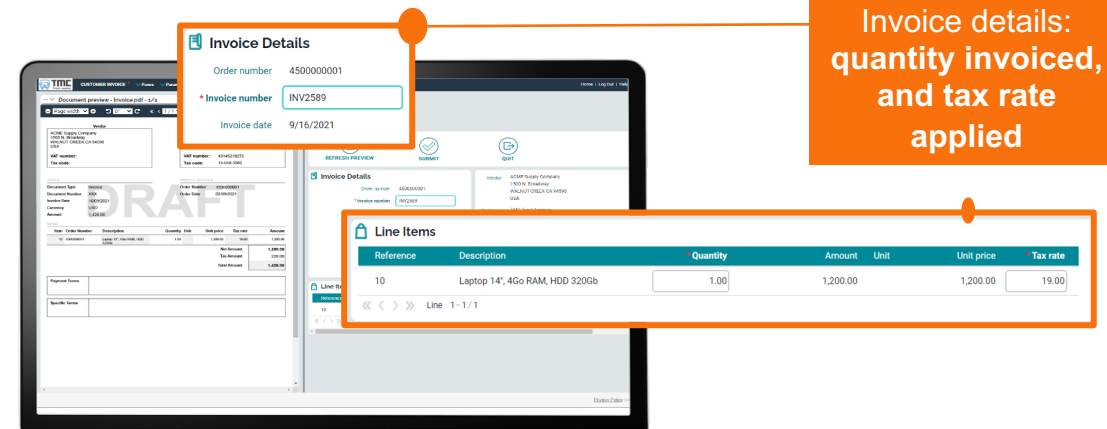
REDUCED CYCLE TIME & WORKLOAD



PAPERLESS PROCESS



ON-TIME PAYMENT



Invoice Details

Order number 4500000001

* Invoice number INV2589

Invoice date 9/16/2021

Invoice details:
quantity invoiced,
and tax rate
applied

Line Items

Reference	Description	Quantity	Amount	Unit	Unit price	Tax rate
10	Laptop 14", 4Go RAM, HDD 320Gb	1.00	1,200.00		1,200.00	19.00

Line 1-1/1

SUPPLIER MANAGEMENT

SELF-SERVICE PORTAL

IBAN/OFAC/TIN CHECKS

REAL-TIME DATA SYNC

CUSTOMER

- Self-Service Supplier Onboarding
- Online Conversation Tool
- Invoices Uploaded by Suppliers
- Onboarding Rate Monitoring

SUPPLIER

- Self-Service Registration
- Online Conversation Tool
- Payment Status and Details Access
- Invoice Upload and PO-Flip Option



Actually the price is higher than expected.

Can you confirm this asap?

Please confirm payment date. Thanks.

Let me double check this.



SUPPLIER MANAGEMENT

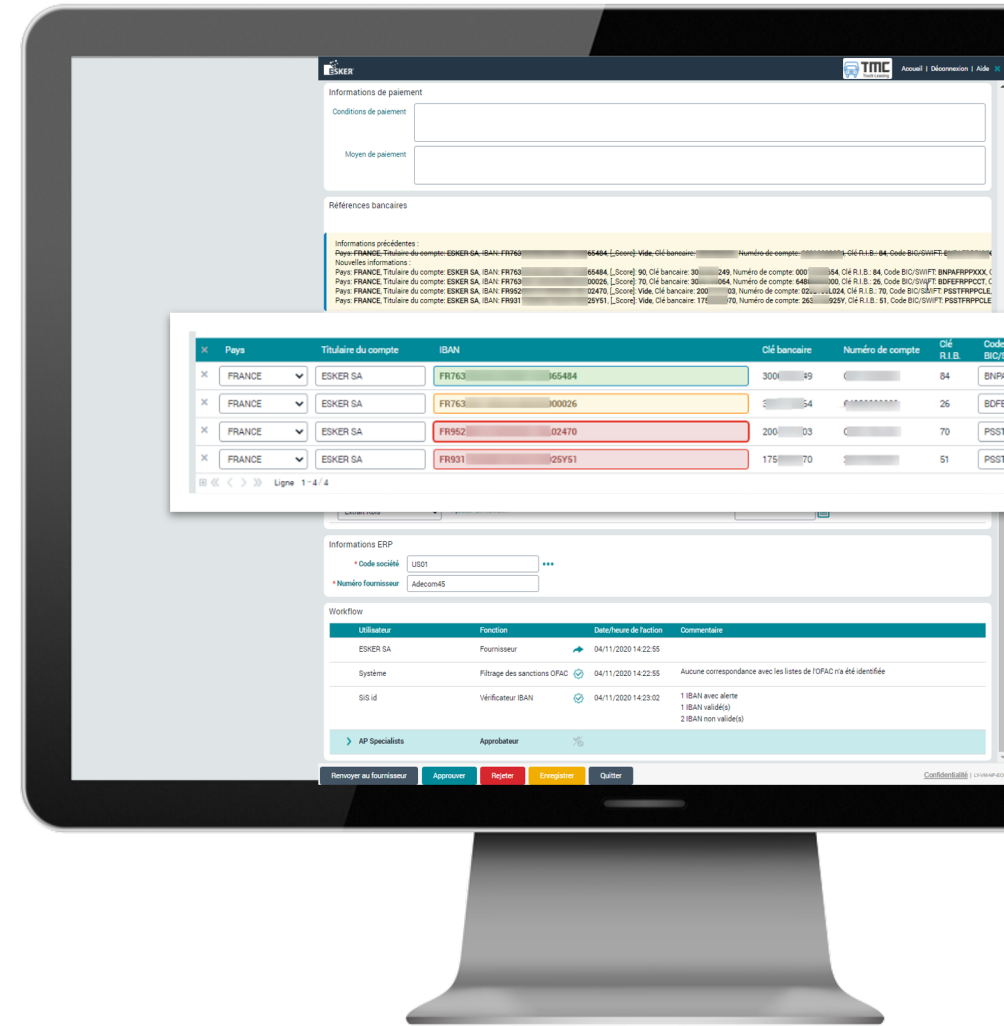
SELF-SERVICE PORTAL

IBAN/OFAC/TIN CHECKS

REAL-TIME DATA SYNC

AUTOMATIC

- IBAN Verification
- OFAC Sanction Check
- TIN Validation



SUPPLIER MANAGEMENT

SELF-SERVICE PORTAL

IBAN/OFAC/TIN CHECKS

REAL-TIME DATA SYNC

**Automation
Platform**



ERP

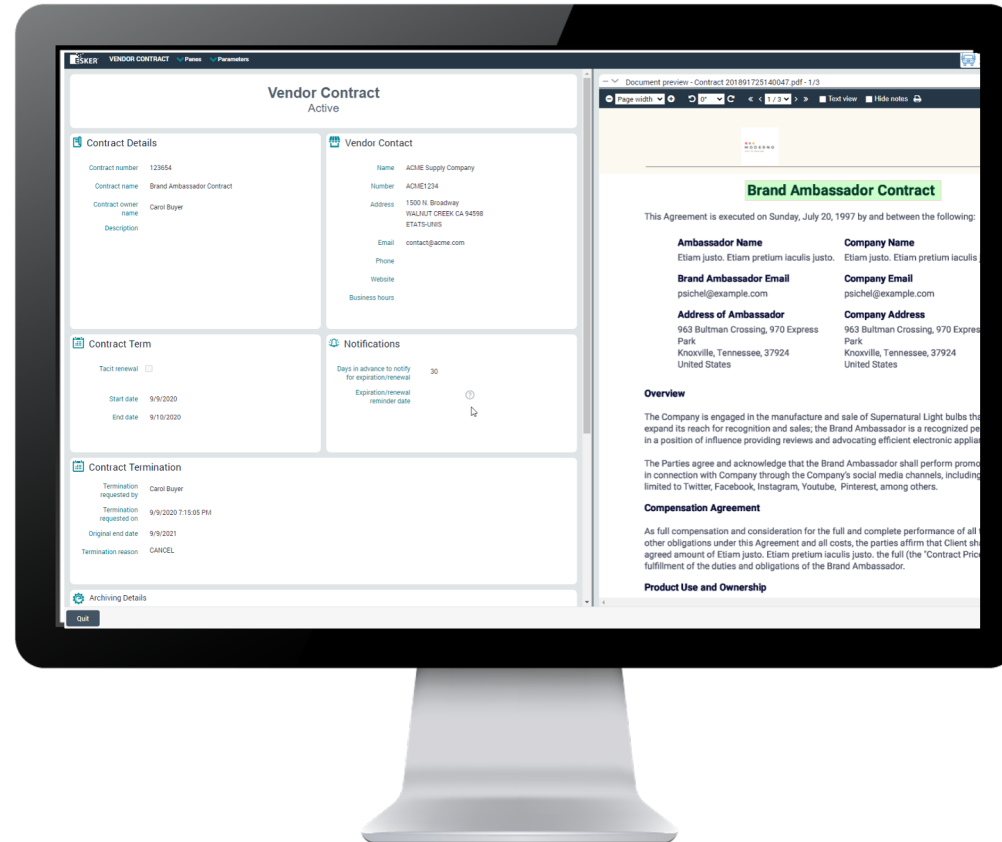
CONTRACT MANAGEMENT



EASILY FOLLOW-UP
contract approval
statuses



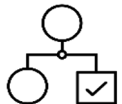
QUICKLY RETRIEVE
WHAT YOU NEED
with multi-criteria
search engine



NEVER MISS
A RENEWAL DATE
thanks to automatic
reminders



TERMINATE
CONTRACTS that are no
longer relevant to your
business



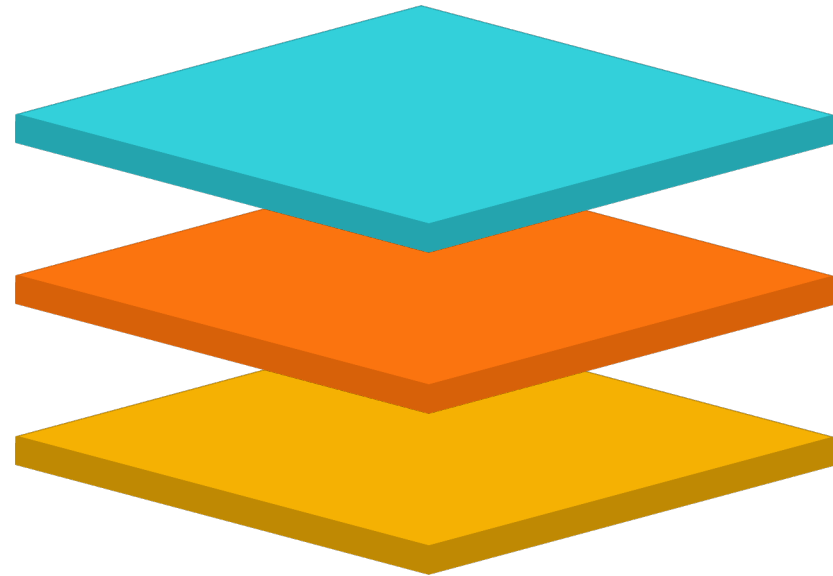
ELECTRONIC WORKFLOW SPEEDS
UP REVIEW AND APPROVALS



NO MORE INFORMATION STORED
ON LOCAL USER DRIVES.

ACCOUNTS PAYABLE

- AI-DRIVEN INVOICE PROCESSING
- AUTOMATIC 3-WAY MATCHING
- TOUCHLESS PROCESSING
- CUSTOMIZABLE DASHBOARDS



Teaching

Machine learning
(auto-learning)

First-time recognition

AI-based
data interpretation

ACCOUNTS PAYABLE

AI-DRIVEN INVOICE PROCESSING

AUTOMATIC 3-WAY MATCHING

TOUCHLESS PROCESSING

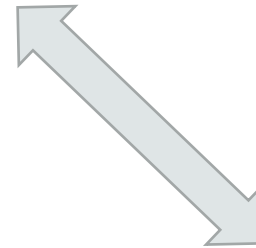
CUSTOMIZABLE DASHBOARDS



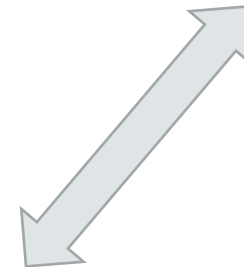
INVOICE



PO-LINES



GOODS RECEIPT



ACCOUNTS PAYABLE

AI-DRIVEN INVOICE PROCESSING

AUTOMATIC 3-WAY MATCHING

TOUCHLESS PROCESSING

CUSTOMIZABLE DASHBOARDS

Intelligent Data Capture



3-Way Matching



Automatic Approvals



Improved Touchless Processing

ACCOUNTS PAYABLE

AI-DRIVEN INVOICE PROCESSING

AUTOMATIC 3-WAY MATCHING

TOUCHLESS PROCESSING

CUSTOMIZABLE DASHBOARDS



PAYMENT

INTEGRATED PAYMENTS

Check | ACH | Credit Card | Virtual Card

SUPPLY CHAIN FINANCING/DYNAMIC DISCOUNTING

Extend Your Terms Without Hurting Suppliers

Multi-ERP Integration



Easier onboarding & simplified setup of shared service centers



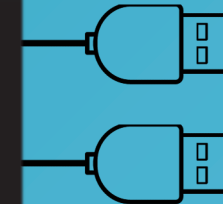
Anytime access & full invoice visibility no matter what ERP they are in



Non-ERP user approval capability



One consolidated view or one view for each ERP.



ERP SYSTEM A

ERP SYSTEM B

WHAT THIS MEANS FOR

YOUR ORGANIZATION

1. Create A Transparent & Resilient Supplier Ecosystem
2. Improve Margins By Simplifying Processes
3. Reduce Maverick Spend
4. Improved Cashflow
5. Greater Visibility

ONE PLATFORM. ANY PROCESS.

SIMPLIFYING YOUR IT ENVIRONMENT



INDUSTRY LEADER

IN ACCOUNTS PAYABLE AUTOMATION



ARDENT PARTNERS' KEY PROVIDER FOR ACCOUNTS PAYABLE AUTOMATION IS ESKER.



GARTNER HAS LISTED ESKER IN THE MAGIC QUADRANT FOR P2P AUTOMATION



IDC HAS LISTED ESKER AS A MAJOR PLAYER IN THEIR MARKETSPACE REPORT FOR ACCOUNTS PAYABLE AUTOMATION.

QUESTIONS?



THANK YOU!

ADDITIONAL QUESTIONS?
CONTACT US:
INFO@ESKER.COM

