



Monthly Wholesale Trade: Sales and Inventories for May 2008

Sales. May 2008 sales of merchant wholesalers, except manufacturers' sales branches and offices, were \$397.4 billion, up 1.6% from April and up 13.7% from May 2007, according to the U.S. Census Bureau. May sales of durable goods were down 0.2% from last month, but were up 7.6% from a year ago. Compared to last month, furniture and home furnishings were down 4%, while sales of metals and minerals, except petroleum were up 2.9%. Sales of nondurable goods were up 3.2% from last month and were up 19.2% from last year. Sales of petroleum and petroleum products were up 7.5% from last month.



Inventories. Total inventories of merchant wholesalers, except manufacturers' sales branches and offices, after adjustment for seasonal variations but not for price changes, were \$431.0 billion at the end of May, up 0.8% from the revised April level and were up 8.7% from a year ago. The April preliminary estimate was revised upward \$0.2 billion. End-of-month inventories of durable goods were up 0.8% from last month and were up 5.6% from last May. Inventories of computer and computer peripheral equipment and supplies, were up 3.5% from last month and inventories of metals and minerals, except petroleum were up 2.7%. End-of-month inventories of nondurable goods increased 0.7% from April and were up 14.2% compared to last May. Inventories of beer, wine, and distilled alcoholic beverages, were up 3% from last month and inventories of drugs and druggists' sundries were up 1.2%.

Inventories/Sales Ratio. The May inventories/ sales ratio for merchant wholesalers, except manufacturers' sales branches and offices, based on seasonally adjusted data, was 1.08. The May 2007 ratio was 1.13.

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NAICS Code	Business Type	Sales \$ millions	Inventories \$ millions	Stock and Sales ratio	% Change in Sales 04/08-05/08	% Change in Sales 05/07-05/08	% Change Inventory 04/08-05/08	% Change Inventory 05/07-05/08
42	U.S. Total	397,416	430,955	1.08	1.6	13.7	0.8	8.7
423	Durable	179,756	264,912	1.47	-0.2	7.6	0.8	5.6
4231	Automotive	26,676	40,962	1.54	-0.1	2.3	0.1	10.4
4232	Furniture & Home Furnishings	5,525	8,063	1.46	-4.0	-8.7	-1.8	1.4
4233	Lumber & Other Construction Materials	9,881	14,279	1.45	0.1	-9.4	1.3	-1.8
4234	Prof. & Commercial Equip. & Supplies	30,103	32,576	1.08	-0.9	4.4	1.7	6.6
42343	Computer Equipment & Software	15,092	11,775	0.78	-0.2	1.7	3.5	10.4
4235	Metals & Minerals	15,057	25,648	1.70	2.9	9.0	2.7	5.3
4236	Electrical Goods	29,346	34,466	1.17	0.2	12.6	0.8	6.3
4237	Hardware, Plumbing, & Heating Equipment	7,886	15,095	1.91	0.9	0.6	0.4	-0.7
4238	Machinery, Equipment & Supplies	31,036	68,633	2.21	0.2	12.5	-0.1	6.2
4239	Miscellaneous Durable	24,246	25,190	1.04	-1.8	22.0	2.5	4.4
424	Nondurable Goods	217,660	166,043	0.76	3.2	19.2	0.7	14.2
4241	Paper & Paper Products	8,214	6,842	0.83	-1.6	6.8	-1.8	2.9
4242	Drugs	31,367	31,275	1.00	1.3	4.5	1.2	4.1
4243	Apparel, Piece Goods & Notions	11,809	16,523	1.40	5.2	12.4	-0.6	1.1
4244	Groceries & Related Products	44,953	26,583	0.59	0.1	6.0	0.8	2.6
4245	Farm-product Raw Materials	22,124	26,514	1.20	3.1	51.6	1.1	66.7
4246	Chemicals & Allied Products	9,154	9,734	1.06	3.1	11.4	-0.2	10.7
4247	Petroleum & Petroleum Products	60,694	14,815	0.24	7.5	45.0	-1.0	14.5
4248	Beer, Wine & Distilled Beverages	9,115	10,576	1.16	0.6	5.9	3.0	7.7
4249	Miscellaneous Nondurable Goods	20,230	23,181	1.15	2.8	8.3	1.9	22.0
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U.S. Bureau of the Census, Current Business Reports, Monthly Wholesale Trade, Sales and Inventories Series: MDM compilation and analysis. Adjusted for seasonal and trading day differences. Figures for sales and inventories are preliminary adjusted estimates.