

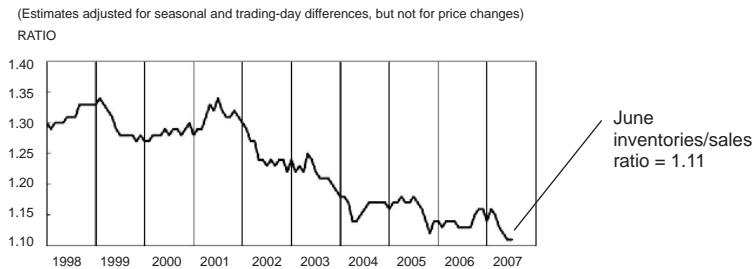
## Monthly Wholesale Trade: Sales and Inventories for June 2007

June 2007 sales of merchant wholesalers, except manufacturers' sales branches and offices, after adjustment for seasonal variations and trading-day differences but not for price changes, were \$359.5, up 0.6 percent from the revised May level and were up 8.1 percent from the June 2006 level. The May preliminary estimate was revised upward \$0.2 billion or 0.1 percent. June sales of durable goods were up 0.7 percent from last month and were up 4.9 percent from a year ago. Compared to last month, sales of computer and computer peripheral equipment and supplies were up 5.4 percent.

**Inventories.** Total inventories of merchant wholesalers, except manufacturers' sales branches and offices, after adjustment for seasonal variations but not for price changes, were \$398.5 billion at the end of June, up 0.5 percent from the revised May level and were up 6.3 percent from a year ago. The May preliminary estimate was revised downward \$0.1 billion. End-of-month inventories of durable goods were virtually unchanged from last month and were up 4.2 percent from last June. Inventories of motor vehicle and motor vehicle parts and supplies were up 1.3 percent from last month. End-of-month inventories of nondurable goods increased 1.2 percent from May and were up 10.1 percent compared to last June.

**Inventories/Sales Ratio.** The June inventories/sales ratio for merchant wholesalers, except manufacturers' sales branches and offices, based on seasonally adjusted data, was 1.11. The June 2006 ratio was 1.13.

Monthly Inventories/Sales Ratios of Merchant Wholesalers: 1996-2006



Source: U.S. Census Bureau

## Monthly wholesale trade: Sales and inventories June 2007

NAICS Code	Business Type	Sales \$ millions	Inventories \$ millions	Stock and Sales ratio	% Change in Sales 5/07-6/07	% Change in Sales 6/06-6/07	% Change Inventory 5/07-6/07	% Change Inventory 6/06-6/07
42	U.S. Total	359,454	398,485	1.11	0.6	8.1	0.5	6.3
423	Durable	170,362	249,811	1.47	0.7	4.9	0.0	4.2
4231	Automotive	26,586	37,269	1.40	-0.2	-1.3	1.3	-2.7
4232	Furniture & Home Furnishings	6,161	7,901	1.28	-3.6	10.2	0.2	7.5
4233	Lumber & Other Construction Materials	11,200	14,155	1.26	0.6	-9.9	-1.0	-7.6
4234	Prof. & Commercial Equip. & Supplies	30,574	32,254	1.05	2.9	11.9	0.5	10.5
42343	Computer Equipment & Software	16,595	12,049	0.73	5.4	18.1	1.1	12.2
4235	Metals & Minerals	13,869	24,734	1.78	-1.1	2.7	0.5	12.6
4236	Electrical Goods	25,255	32,441	1.28	1.0	5.2	-0.2	6.6
4237	Hardware, Plumbing, & Heating Equipment	7,741	15,116	1.95	1.0	0.1	0.3	4.2
4238	Machinery, Equipment & Supplies	28,701	62,936	2.19	0.8	7.6	-0.9	4.3
4239	Miscellaneous Durable	20,275	23,005	1.13	0.8	11.6	0.1	2.5
424	Nondurable Goods	189,092	148,674	0.79	0.5	11.1	1.2	10.1
4241	Paper & Paper Products	7,857	6,822	0.87	-2.4	-1.2	2.1	10.2
4242	Drugs	33,193	31,353	0.94	1.2	5.1	-1.6	0.8
4243	Apparel, Piece Goods & Notions	11,048	15,456	1.40	2.8	7.1	3.1	7.2
4244	Groceries & Related Products	43,039	27,741	0.64	0.4	14.7	1.4	18.5
4245	Farm-product Raw Materials	14,785	15,629	1.06	0.2	34.9	5.6	39.7
4246	Chemicals & Allied Products	8,199	8,985	1.10	-2.9	3.4	1.3	3.2
4247	Petroleum & Petroleum Products	41,667	13,839	0.33	-1.0	9.4	2.2	2.4
4248	Beer, Wine & Distilled Beverages	8,633	10,295	1.19	1.5	7.6	1.6	12.3
4249	Miscellaneous Nondurable Goods	20,671	18,554	1.90	3.5	16.5	-0.4	7.3

U.S. Bureau of the Census, Current Business Reports, Monthly Wholesale Trade, Sales and Inventories Series: MDM compilation and analysis. Adjusted for seasonal and trading day differences. Figures for sales and inventories are preliminary adjusted estimates.