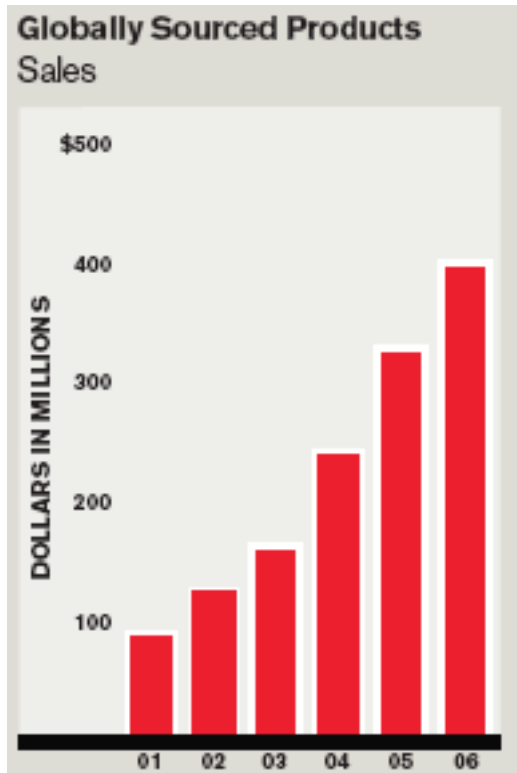
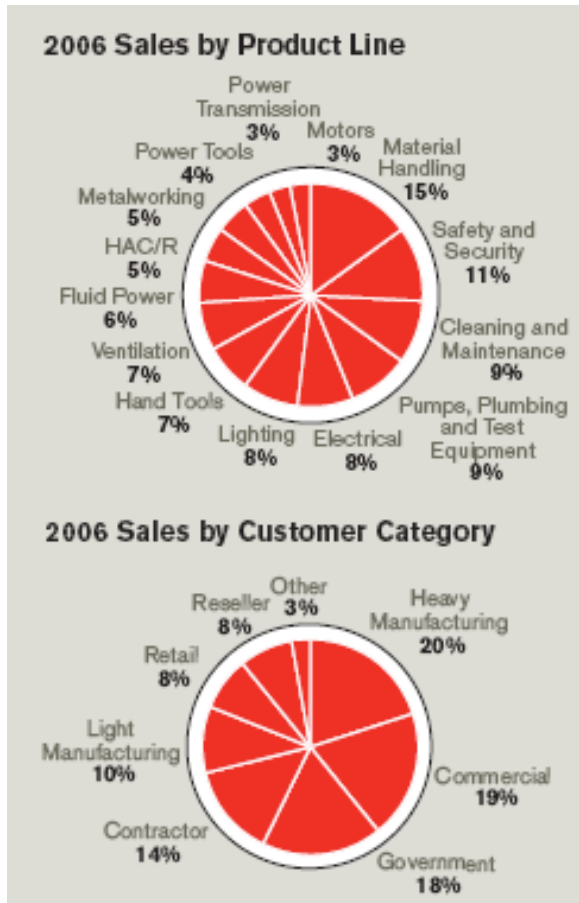


Grainger by the Numbers: 2007 Factbook

W.W. Grainger, Chicago, IL, \$5.9 billion broad-line distributor of facilities maintenance products, sells primarily to industrial and commercial maintenance departments, contractors and government customers. The company has been driving two initiatives: market expansion, which is nearly finished in the U.S., and product expansion. Grainger recently released its 2007 Factbook, which is full of statistics on its operations in the U.S., Mexico, China and Canada. The following graphics were pulled from that Factbook, which is available on Grainger's Web site, www.grainger.com.

U.S. Sales Breakdown



Canada Sales by Product Line Acklands-Grainger

