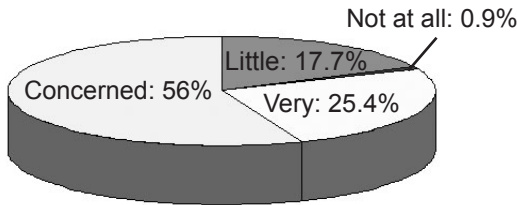


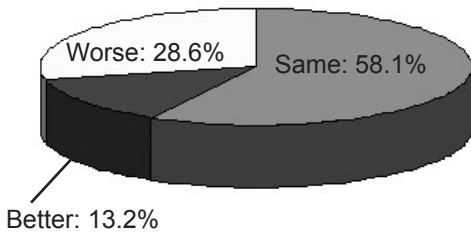
MDM Survey on the Economy

MDM Reader Survey on the Economy results were taken from 234 responses to an online survey. Nearly 61.5% of respondents were distributors, 29.6% manufacturers, and the remaining 9% split among consultant, software provider, manufacturer rep and other.

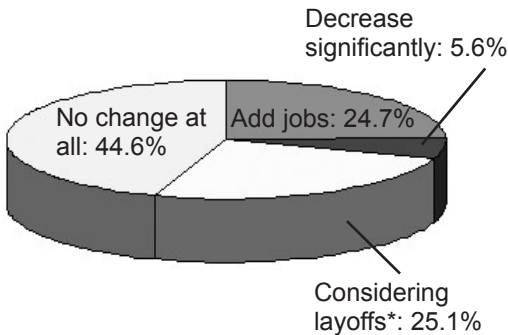
How concerned are you about the current state of the U.S. economy?



How do you expect the U.S. economy to fare over the next six months?

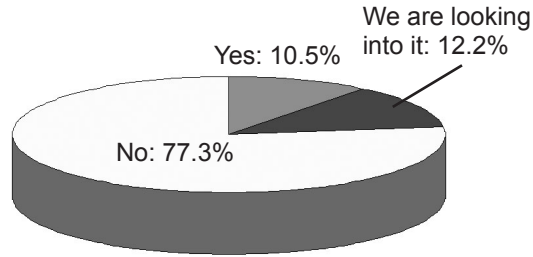


How do you expect the size of your workforce to change over the next six months?

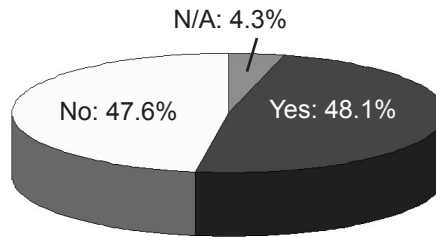


* - Considering layoffs as a cost-reduction strategy, but there are no plans for significant cuts yet.

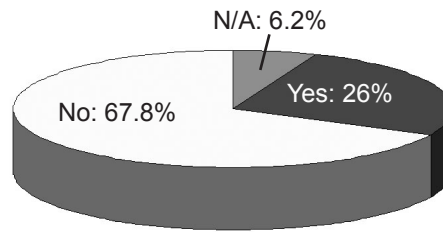
In the next six months, are you planning to outsource any functions you currently do in-house?



Do you expect to have more power to increase prices in the next six months than you do now?



Do you plan to make an acquisition in the next six months?



Do you plan to sell your business, part of your business or change its ownership structure in the next six months?

