# U.S. Census Bureau News

U.S. Department of Commerce • Washington, D.C. 20233

FOR IMMEDIATE RELEASE WEDNESDAY, JUNE 27, 2012, AT 8:30 A.M. EDT

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M3-1 (12)-5 CB12-116

## Advance Report on Durable Goods Manufacturers' Shipments, Inventories and Orders May 2012

#### **New Orders**

New orders for manufactured durable goods in May increased \$2.3 billion or 1.1 percent to \$217.2 billion, the U.S. Census Bureau announced today. This increase, up following two consecutive monthly decreases, followed a 0.2 percent April decrease. Excluding transportation, new orders increased 0.4 percent. Excluding defense, new orders increased 0.7 percent.

Transportation equipment, up three of the last four months, had the largest increase, \$1.7 billion or 2.7 percent to \$63.1 billion. This was led by nondefense aircraft and parts, which increased \$0.4 billion.

## **Shipments**

Shipments of manufactured durable goods in May, up five of the last six months, increased \$1.5 billion or 0.7 percent to \$224.1 billion. This followed a 0.7 percent April increase.

Transportation equipment, also up five of the last six months, had the largest increase, \$1.0 billion or 1.6 percent to \$65.1 billion. This followed a 3.5 percent April increase.

#### **Unfilled Orders**

Unfilled orders for manufactured durable goods in May, down two consecutive months, decreased \$0.4 billion to \$984.5 billion. This followed a 0.1 percent April decrease.

Transportation equipment, down three consecutive months, had the largest decrease, \$2.0 billion or 0.4 percent to \$563.5 billion.

#### **Inventories**

Inventories of manufactured durable goods in May, up twenty-eight of the last twenty-nine months, increased \$1.8 billion or 0.5 percent to \$365.8 billion. This was at the highest level since the series was first published on a NAICS basis in 1992 and followed a 0.3 percent April increase.

Transportation equipment, also up twenty-eight of the last twenty-nine months, had the largest increase, \$1.5 billion or 1.4 percent to \$108.2 billion. This was also at the highest level since the series was first published on a NAICS basis.

### **Capital Goods**

Nondefense new orders for capital goods in May increased \$0.9 billion or 1.3 percent to \$70.4 billion. Shipments increased \$0.3 billion or 0.4 percent to \$69.8 billion. Unfilled orders increased \$0.5 billion or 0.1 percent to \$584.6 billion. Inventories increased \$1.4 billion or 0.8 percent to \$167.4 billion.

Defense new orders for capital goods in May increased \$0.5 billion or 7.8 percent to \$6.9 billion. Shipments increased \$0.7 billion or 8.9 percent to \$8.4 billion. Unfilled orders decreased \$1.5 billion or 0.9 percent to \$162.3 billion. Inventories increased \$0.1 billion or 0.7 percent to \$20.9 billion.

#### **Revised April Data**

Revised seasonally adjusted April figures for all manufacturing industries were: new orders, \$465.5 billion (revised from \$466.0 billion); shipments, \$473.2 billion (unchanged); unfilled orders, \$984.9 billion (revised from \$985.4 billion); and total inventories, \$606.9 billion (revised from \$607.2 billion).

Figures in text are adjusted for seasonality, but not for inflation. Figures on new and unfilled orders exclude data for semiconductor manufacturing. For data, call (301) 763-4673 or go to <a href="http://www.census.gov/m3">http://www.census.gov/m3</a>.

Revised and more detailed estimates, plus nondurable goods data, will be published on July 3, 2012, at 10:00 a.m. EDT. The advance report on durable goods for June is scheduled for release on July 26, 2012, at 8:30 a.m. EDT. See back page for survey description.

Table 1. Durable Goods Manufacturers' Shipments and New Orders <sup>1</sup>

[Estimates are shown in millions of dollars and are based on data from the Manufacturers' Shipments. Inventories. and Orders Survey 1

[Estimates are shown in millions of dollar	rs and are b	ased on da			rers' Shipn	nents, Inver	ntories, and					
		Monthly	Seasonally	•	rcent Chang	10		Not : Monthly	Seasonally I	Adjusted	Year to Date	
Item	May 2012 <sup>2</sup>	Apr 2012 <sup>r</sup>	Mar 2012	Apr - May <sup>2</sup>	Mar - Apr <sup>r</sup>	Feb - Mar	May 2012 <sup>2</sup>	Apr 2012 r	May 2011	2012	2011	Percent Change 12/11
DURABLE GOODS												
<b>Total:</b> Shipments  New Orders <sup>4</sup>	224,071	222,590	221,050	0.7	0.7	0.9	230,042	221,006	207,619	1,101,447	1,005,957	9.5
	217,154	214,831	215,281	1.1	-0.2	-3.7	219,111	208,982	206,884	1,095,520	1,013,719	8.1
Excluding transportation: Shipments	159,009	158,528	159,152	0.3	-0.4	0.3	162,888	159,276	151,453	787,848	725,914	8.5
	154,075	153,411	154,372	0.4	-0.6	-0.8	156,937	152,880	149,415	777,597	722,219	7.7
Excluding defense: Shipments	213,194	212,487	210,043	0.3	1. <u>2</u>	0.5	219,062	211,500	196,456	1,049,445	949,289	10.6
	207,834	206,376	204,474	0.7	0.9	-3.9	211,909	201,981	196,335	1,045,348	948,819	10.2
Manufacturing with unfilled orders: Shipments New Orders	157,252	155,672	156,846	1.0	-0.7	1.2	162,149	152,767	148,120	777,280	710,734	9.4
	156,896	154,383	157,098	1.6	-1.7	-5.4	157,255	149,099	153,304	803,613	751,255	7.0
Primary metals: Shipments New Orders	28,487	28,484	28,387	0.0	0.3	-1.9	30,323	29,448	25,715	147,453	119,402	23.5
	28,161	28,596	28,352	-1.5	0.9	0.6	28,976	29,394	25,466	147,111	121,073	21.5
Fabricated metal products: Shipments	27,555	27,549	27,535	0.0	0.1	-0.2	28,687	27,352	26,970	136,496	127,028	7.5
	27,824	27,884	28,415	-0.2	-1.9	0.7	29,228	27,980	27,552	143,044	133,023	7.5
Machinery: Shipments New Orders	31,456	31,567	32,592	-0.4	-3.1	4.8	32,198	32,131	29,364	157,431	141,600	11.2
	32,091	30,828	31,876	4.1	-3.3	-5.1	32,894	32,143	33,883	164,874	160,485	2.7
Computers and electronic products <sup>4</sup> : Shipments	28,348	27,894	27,528	1.6	1.3	-2.5	27,002	27,746	26,886	135,217	136,158	-0.7
New Orders  Computers and related products:  Shipments	22,747	22,963 2,853	22,597 2,877	-0.9 1.3	1.6 -0.8	-0.8 -6.3	20,880 2,386	20,683 2,217	19,554 2,524	109,126 12,781	102,972 12,902	-0.9
New Orders	2,944	2,850	2,921	3.3	-2.4	-3.9	2,440	2,214	2,533	12,805	12,825	-0.2
Communications equipment: Shipments New Orders	3,296	3,059	3,075	7.7	-0.5	-1.8	3,141	2,634	3,135	14,624	15,755	-7.2
	3,644	3,562	3,839	2.3	-7.2	5.7	3,131	3,097	2,426	16,927	14,057	20.4
Electrical equipment, appliances, and components: ShipmentsNew Orders	10,005 10,177	9,947 10,071	10,016 10,065	0.6 1.1	-0.7 0.1	1.4 2.6	10,219 10,386	9,758 9,593	9,769 10,043	49,015 50,123	47,059 48,763	4.2 2.8
Transportation equipment: Shipments	65,062	64,062	61,898	1.6	3.5	2.4	67,154	61,730	56,166	313,599	280,043	12.0
	63,079	61,420	60,909	2.7	0.8	-10.5	62,174	56,102	57,469	317,923	291,500	9.1
Motor vehicles and parts: Shipments New Orders	44,340	44,164	41,622	0.4	6.1	1.9	46,557	43,502	38,127	216,190	190,049	13.8
	44,295	44,072	41,677	0.5	5.7	1.8	46,186	43,351	37,955	215,689	189,935	13.6
Nondefense aircraft and parts: Shipments New Orders	9,663	9,447	8,929	2.3	5.8	-2.7	9,487	8,307	6,898	44,268	34,585	28.0
	9,355	8,918	8,908	4.9	0.1	-46.6	8,119	5,416	9,299	53,933	41,587	29.7
Defense aircraft and parts: Shipments New Orders	4,663	4,156	5,063	12.2	-17.9	20.3	4,547	3,757	4,422	22,028	22,413	-1.7
	3,999	3,740	5,855	6.9	-36.1	19.5	3,234	3,107	4,923	22,920	25,481	-10.1
All other durable goods: Shipments New Orders	33,158 33,075	33,087 33,069	33,094 33,067	0.2 0.0	0.0	0.7 0.2	34,459 34,573	32,841 33,087	32,749 32,917	162,236 163,319	154,667 155,903	4.9
Capital goods <sup>3</sup> : Shipments	78,253	77,256	78,410	1.3	-1.5	2.0	78,361	74,387	72,549	380,356	353,334	7.6
New Orders  Nondefense capital goods:  Shipments	77,273 69,819	75,850 69,510	78,481 69,901	1.9 0.4	-3.4 -0.6	-10.7 1.3	74,178 69,754	70,429 66,968	77,411 63,468	402,312 339,831	384,717 307,115	4.6
New Orders  Excluding aircraft:  Shipments	70,359 63,590	69,438 63,315	70,030 64,293	1.3 0.4	-0.8	-12.2	68,990	65,137	69,158 59,444	363,688	330,960 287,543	9.9
Shipments  New Orders  Defense capital goods:	63,590 65,056	64,032	64,293 64,967	1.6	-1.5 -1.4	1.8 -2.3	63,499 64,625	61,478 62,548	62,973	311,534 326,774	306,081	8.3 6.8
Shipments New Orders	8,434	7,746	8,509	8.9	-9.0	8.8	8,607	7,419	9,081	40,525	46,219	-12.3
	6,914	6,412	8,451	7.8	-24.1	4.0	5,188	5,292	8,253	38,624	53,757	-28.2

r Revised data due to late receipts and concurrent seasonal adjustment.

<sup>1</sup> Estimates of shipments and new orders are for the duration of the period, while estimates of unfilled orders and total inventories are for the end of the period. Not seasonally adjusted estimates of shipments and new orders include adjusted data for non-calendar reporters. Seasonally adjusted estimates include concurrent adjustments for holiday and trading-day differences, where appropriate, as well as seasonal variation, based on the results of the latest annual review of the model parameters. Estimates are not adjusted for price changes.

<sup>&</sup>lt;sup>2</sup> Based on advance sample. Estimates of manufacturers' shipments, inventories, and orders are subject to survey error and revision. One major component of survey error is nonsampling error, which includes errors of coverage, response and nonreporting. Since the survey panel is not a probability sample, estimates of sampling error cannot be calculated. For further details on survey design, methodology, and data limitations, see http://www.census.gov/manufacturing/m3.

<sup>&</sup>lt;sup>3</sup> The Capital Goods Industries include Nondefense: small arms and ordnance; farm machinery and equipment; construction machinery; mining, oil, and gas field machinery; industrial machinery; evending, laundry, and other machinery; photographic equipment; metalworking machinery; turbines and generators; other power transmission equipment; pumps and compressors; material handling equipment, and control instruments; electrical equipment; other machinery; electronic computers; computer sortings on the machinery; electrical equipment; other electromedical, measuring, and control instruments; electrical equipment; other electrical equipment, appliances, and components; heavy duty trucks; aircraft; railroad rolling stock; ships and boats; office and institutional furniture; and medical equipment and supplies.

medical equipment and supplies.

Defense Capital Goods include: small arms and ordnance, communications equipment, aircraft; missiles, space vehicles, and parts, ships and boats, and search and navigation equipment.

<sup>&</sup>lt;sup>4</sup> Estimates of shipments for the semiconductor industry are no longer shown separately. Estimates and percent changes of shipments and inventories for the semiconductor industry are included in computers and electronic products, and all other applicable aggregate totals. Estimates and percent changes for new orders and unfilled orders exclude semiconductor industry data.

Table 2. Durable Goods Manufacturers' Unfilled Orders and Total Inventories <sup>1</sup>

[Estimates are shown in millions of dollars and are based on data from the Manufacturers' Shipments, Inventories, and Orders Survey.]

May   2012   2012   2012   2012   May   Apr   Mar   Feb   May   Apr   Apr   May   2012   2012   2012   2011   3   3   3   3   3   3   3   3   3		Ily Adjusted			ntories, and	ments, Inver			on data from	nd are based o	[Estimates are shown in millions of dollars an
May	Percent	ny Adjusted		ľ	ge	ercent Chang		Seasonally	Monthly		
Total: Unifiled Orders   984,541   984,547   365,994   362,927   0.5   0.3   0.4   370,011   366,255   348,320	Change 2012/ 2011		Apr		Feb -	Mar -	Apr -		Apr		ltem
Unfilled Orders   984,587   984,897   986,188   0.0   -0.1   0.0   992,256   997,150   916,795											DURABLE GOODS
Total Inventories											
Unfilled Orders	8.2 5.9										
Total Inventories											Excluding transportation:
Unfilled Orders	9.3 4.4	,		-							
Total Inventories											Excluding defense:
Manufacturing with unfilled orders:	11.2 6.7			-							
Unfilled Orders	0.7	322,000	340,003	344,312	0.5	0.2	0.5	337,001	330,433	340,133	
Ünfilled Orders	8.2 6.5										Unfilled Orders
Total Inventories											
Unfilled Orders	2.4 1.2										
Unfilled Orders	8.4 3.3										Unfilled Orders
Computers and electronic products   135,694   134,734   133,195   0.7   1.2   0.8   136,281   136,366   130,485   Total Inventories	16.5		,								Unfilled Orders
Unfilled Orders	12.8	59,096	05,712	00,037	0.3	1.5	0.9	64,136	05,127	65,723	
Unfilled Orders	4.4 0.0										Unfilled Orders
Unfilled Orders	-0.6 4.5										Unfilled Orders
Electrical equipment, appliances, and components:   Unfilled Orders	8.3 -7.3										Unfilled Orders
Unfilled Orders	-7.0	3,000	0,470	0,332	-0.1	-0.5	-2.0	0,004	0,004	0,332	Electrical equipment, appliances,
Unfilled Orders         563,453         565,436         568,078         -0.4         -0.5         -0.2         564,990         569,970         525,726           Motor vehicles and parts:         Unfilled Orders         16,617         16,662         16,754         -0.3         -0.5         0.3         16,617         16,988         16,429           Total Inventories         24,479         24,257         24,630         0.9         -1.5         0.4         24,748         24,407         23,656           Nondefense Aircraft and parts:         Unfilled Orders         394,983         395,291         395,820         -0.1         -0.1         0.0         395,422         396,790         348,556           Total Inventories         57,727         56,747         56,540         1.7         0.4         1.1         58,715         57,267         50,531           Defense Aircraft and parts:           Unfilled Orders         59,456         60,120         60,536         -1.1         -0.7         1.3         60,248         61,561         59,205	15.9 2.9										Unfilled Orders
Unfilled Orders	7.5 9.7										Unfilled Orders
Total Inventories											Motor vehicles and parts:
Unfilled Orders	1.1 4.6										
Unfilled Orders	13.4 16.2										Unfilled Orders
	1.8	59,205	61,561	60,248	1.3	-0.7	-1.1	60,536	60,120	59,456	Unfilled Orders
Total Inventories	0.4	13,175	12,993	13,229	-3.7	1.4	1.6	12,838	13,023	13,228	Total Inventories
All other durable goods:  Unfilled Orders	-0.8 2.2										Unfilled Orders
Capital goods <sup>3</sup> :									• '		
Unfilled Orders	9.6 8.5										Unfilled Orders
Nondefense capital goods:         Unfilled Orders	13.8 10.1										Unfilled Orders
Excluding aircraft:         Unfilled Orders	13.2 7.7										Unfilled Orders
Defense capital goods:											Defense capital goods:
Unfilled Orders	-3.3 -2.9										Unfilled Orders

See footnotes at end of Table 1

## **Survey Description**

This report is compiled from results of the U.S. Census Bureau's Manufacturers' Shipments, Inventories, and Orders (M3) survey. This survey provides statistics on manufacturers' value of shipments, new orders (net of cancellations), end-of-month order backlog (unfilled orders), end-of-month total inventory (at current cost or market value), and inventories by stage of fabrication (materials and supplies, work-in-process, and finished goods). The M3 includes approximately 4,300 reporting units. Units may be divisions of diversified large companies, large homogenous companies, or single-unit manufacturers in 89 industry categories. Due to the small monthly sample, these 89 categories have been combined into 65 publication levels. The survey methodology assumes that the month-to-month changes of the total operations of those companies in the monthly survey effectively represent the month-to-month movements of all establishments that make up the category. The current coverage levels in the survey show that reported data in the monthly survey represent approximately 60 percent of the shipments estimates at the total manufacturing level. Data published represent manufacturing in a calendar month. The data collection is based on a voluntary survey authorized by Title 13 of the United States Code.

The data presented in this release are based on data obtained from a panel of 4,300 reporting units and provide an indication of the activity within the manufacturing sector. The results differ from what would be obtained from a complete enumeration of all manufacturing companies. In addition, a different panel of 4,300 companies would yield different results. The M3 panel is comprised of companies with \$500 million or more in shipments and a limited number of smaller companies. From a statistical perspective, the panel is not a probability sample; therefore, the sampling errors that are normally provided with sample surveys cannot be measured. Nonsampling errors are attributable to many sources. The use of company or divisional reports to estimate the monthly change for establishments is one source of nonsampling error. The use of primarily large companies to represent the month-to-month movement of all companies is another potential source. Any corrections will be published in the full report. Corrections received after the full report will be released in the next month's advance report. Any revisions made later than two months will be reflected in the annual benchmark publication.

Additional survey documentation can be found on our web site: http://www.census.gov/m3.