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## Advance Report on Durable Goods Manufacturers' Shipments, Inventories and Orders June 2012

#### **New Orders**

New orders for manufactured durable goods in June increased \$3.4 billion or 1.6 percent to \$221.6 billion, the U.S. Census Bureau announced today. This increase, up two consecutive months, followed a 1.6 percent May increase. Excluding transportation, new orders decreased 1.1 percent. Excluding defense, new orders decreased 0.7 percent.

Transportation equipment, up four of the last five months, had the largest increase, \$5.1 billion or 8.0 percent to \$68.8 billion.

#### **Shipments**

Shipments of manufactured durable goods in June, up six of the last seven months, increased \$0.2 billion or 0.1 percent to \$225.4 billion. This followed a 1.2 percent May increase.

Machinery, up four of the last five months, had the largest increase, \$1.0 billion or 3.1 percent to \$32.9 billion. This was at the highest level since the series was first published on a NAICS basis in 1992 and followed a 1.2 percent May increase.

#### **Unfilled Orders**

Unfilled orders for manufactured durable goods in June, up twenty-nine of the last thirty months, increased \$3.7 billion or 0.4 percent to \$988.6 billion. This followed a slight May increase.

Transportation equipment, up following three consecutive monthly decreases, had the largest increase, \$4.4 billion or 0.8 percent to \$568.5 billion.

#### **Inventories**

Inventories of manufactured durable goods in June, up twenty-nine of the last thirty months, increased \$1.2 billion or 0.3 percent to \$366.7 billion. This was at the highest level since the series was first published on a NAICS basis and followed a 0.4 percent May increase.

Transportation equipment, also up twenty-nine of the last thirty months, had the largest increase, \$0.8 billion or 0.7 percent to \$108.8 billion. This was also at the highest level since the series was first published on a NAICS basis.

#### **Capital Goods**

Nondefense new orders for capital goods in June increased \$0.8 billion or 1.2 percent to \$72.1 billion. Shipments increased \$0.4 billion or 0.6 percent to \$70.7 billion. Unfilled orders increased \$1.5 billion or 0.3 percent to \$586.5 billion. Inventories increased \$1.2 billion or 0.7 percent to \$168.5 billion.

Defense new orders for capital goods in June increased \$4.5 billion or 62.0 percent to \$11.7 billion. Shipments increased \$0.2 billion or 2.0 percent to \$8.7 billion. Unfilled orders increased \$3.0 billion or 1.8 percent to \$165.5 billion. Inventories increased slightly or 0.2 percent to \$20.9 billion.

### **Revised May Data**

Revised seasonally adjusted May figures for all manufacturing industries were: new orders, \$469.8 billion (revised from \$469.0 billion); shipments, \$476.8 billion (revised from \$476.0); unfilled orders, \$984.8 billion (revised from \$984.4 billion); and total inventories, \$604.9 billion (revised from \$604.5 billion).

Figures in text are adjusted for seasonality, but not for inflation. Figures on new and unfilled orders exclude data for semiconductor manufacturing. For data, call (301) 763-4673 or go to <a href="http://www.census.gov/m3">http://www.census.gov/m3</a>.

Revised and more detailed estimates, plus nondurable goods data, will be published on August 2, 2012, at 10:00 a.m. EDT. The advance report on durable goods for July is scheduled for release on August 24, 2012, at 8:30 a.m. EDT. See back page for survey description.

Table 1. Durable Goods Manufacturers' Shipments and New Orders <sup>1</sup>

[Estimates are shown in millions of dolla												
	Seasonally Adjusted  Monthly Percent Change						Not Seasonally Adjusted  Monthly Year to Date					
Item	Jun 2012 <sup>2</sup>	May 2012 <sup>r</sup>	Apr 2012	May - Jun <sup>2</sup>	Apr - May <sup>r</sup>	Mar - Apr	Jun 2012 <sup>2</sup>	May 2012 <sup>r</sup>	Jun 2011	2012	2011	Percent Change 12/11
DURABLE GOODS												
<b>Total:</b> Shipments  New Orders <sup>4</sup>	225,388	225,227	222,574	0.1	1.2	0.7	241,947	230,922	225,803	1,344,185	1,231,760	9.1
	221,626	218,197	214,666	1.6	1.6	-0.3	232,239	219,767	217,689	1,328,154	1,231,408	7.9
Excluding transportation: Shipments New Orders <sup>4</sup>	160,989	160,204	158,506	0.5	1.1	-0.4	171,241	163,697	163,140	959,805	889,054	8.0
	152,857	154,524	153,244	-1.1	0.8	-0.7	159,488	157,548	156,848	937,432	879,067	6.6
Excluding defense: Shipments New Orders <sup>4</sup>	214,124	214,276	212,470	-0.1	0.9	1.2	229,608	219,942	213,403	1,279,842	1,162,692	10.1
	206,975	208,488	206,213	-0.7	1.1	0.9	216,292	212,581	204,242	1,262,049	1,153,061	9.5
Manufacturing with unfilled orders: Shipments New Orders	157,996	157,780	155,642	0.1	1.4	-0.8	170,737	162,728	161,016	948,502	871,750	8.8
	161,719	157,874	154,206	2.4	2.4	-1.8	167,611	157,616	158,801	971,319	910,056	6.7
Primary metals: Shipments New Orders	28,411	28,425	28,483	0.0	-0.2	0.3	29,812	30,311	26,995	177,252	146,397	21.1
	27,752	27,494	28,400	0.9	-3.2	0.2	28,296	28,382	24,955	174,664	146,028	19.6
Fabricated metal products: Shipments New Orders	27,448	27,543	27,555	-0.3	0.0	0.1	28,760	28,730	28,081	165,291	155,109	6.6
	27,820	28,150	27,954	-1.2	0.7	-1.6	28,029	29,571	27,768	171,416	160,791	6.6
Machinery: Shipments New Orders	32,916	31,916	31,543	3.1	1.2	-3.2	35,495	32,527	32,239	193,216	173,839	11.1
	32,033	32,397	30,781	-1.1	5.2	-3.4	32,752	33,072	34,043	197,765	194,528	1.7
Computers and electronic products <sup>4</sup> : Shipments New Orders	29,045	28,991	27,913	0.2	3.9	1.4	30,744	27,114	30,590	166,085	166,748	-0.4
	21,814	22,943	22,957	-4.9	-0.1	1.6	23,938	21,132	24,768	133,285	127,740	4.3
Computers and related products:												
ShipmentsNew Orders	2,820	2,934	2,865	-3.9	2.4	-0.4	3,668	2,437	4,049	16,500	16,951	-2.7
	2,944	2,988	2,862	-1.5	4.4	-2.0	3,792	2,491	4,082	16,648	16,907	-1.5
Communications equipment: Shipments New Orders	3,119	3,304	3,059	-5.6	8.0	-0.5	3,624	3,141	3,637	18,248	19,392	-5.9
	3,536	3,707	3,562	-4.6	4.1	-7.2	3,951	3,131	4,089	20,878	18,146	15.1
Electrical equipment, appliances, and components: Shipments New Orders	9,951 10,205	10,020 10,272	9,918 10,062	-0.7 -0.7	1.0 2.1	-1.0 0.0	10,709 10,885	10,262 10,478	10,521 10,748	59,708 61,040	57,580 59,511	3.7 2.6
Transportation equipment: Shipments	64,399 68,769	65,023 63,673	64,068 61,422	-1.0 8.0	1.5	3.5 0.8	70,706 72,751	67,225 62,219	62,663 60,841	384,380 390,722	342,706 352,341	12.2 10.9
Motor vehicles and parts: Shipments New Orders	43,901	44,275	44,169	-0.8	0.2	6.1	47,222	46,607	40,954	263,466	231,003	14.1
	43,934	44,217	44,073	-0.6	0.3	5.7	46,887	46,210	40,592	262,603	230,527	13.9
Nondefense aircraft and parts: Shipments New Orders	9,236	9,657	9,447	-4.4	2.2	5.8	10,937	9,490	9,126	55,208	43,711	26.3
	10,972	9,598	8,918	14.3	7.6	0.1	10,419	8,122	7,887	64,355	49,474	30.1
Defense aircraft and parts: Shipments New Orders	4,727	4,670	4,156	1.2	12.4	-17.9	5,515	4,545	5,507	27,541	27,920	-1.4
	5,154	4,159	3,740	23.9	11.2	-36.1	5,864	3,232	5,269	28,782	30,750	-6.4
All other durable goods: Shipments	33,218	33,309	33,094	-0.3	0.6	0.0	35,721	34,753	34,714	198,253	189,381	4.7
	33,233	33,268	33,090	-0.1	0.5	0.1	35,588	34,913	34,566	199,262	190,469	4.6
Capital goods <sup>3</sup> : Shipments	79,327	78,718	77,254 75,827	0.8	1.9 3.5	-1.5	86,455 86,809	78,669	81,338 83,038	467,092	434,672	7.5 4.6
New Orders  Nondefense capital goods: Shipments New Orders	70,654 72,117	78,476 70,217 71,277	69,507 69,417	6.8 0.6 1.2	1.0 2.7	-3.4 -0.6 -0.9	77,170 74,284	74,559 70,060 69,385	71,826 72,394	489,432 417,278 438,295	467,755 378,941 403,354	10.1 8.7
Excluding aircraft: Shipments	64,782	63,997	63,312	1.2	1.1	-1.5	70,229	63,805	66,576	382,040	354,119	7.9
New Orders  Defense capital goods: Shipments New Orders	64,827 8,673 11,664	65,725 8,501 7,199	64,011 7,747 6,410	-1.4 2.0 62.0	2.7 9.7 12.3	-1.5 -9.0 -24.2	67,693 9,285 12,525	65,020 8,609 5,174	9,512 10,644	394,790 49,814 51,137	374,267 55,731 64,401	5.5 -10.6 -20.6

r Revised data due to late receipts and concurrent seasonal adjustment.

<sup>&</sup>lt;sup>1</sup> Estimates of shipments and new orders are for the duration of the period, while estimates of unfilled orders and total inventories are for the end of the period. Not seasonally adjusted estimates of shipments and new orders include adjusted data for non-calendar reporters. Seasonally adjusted estimates include concurrent adjustments for holiday and trading-day differences, where appropriate, as well as seasonal variation, based on the results of the latest annual review of the model parameters. Estimates are not adjusted for price changes.

<sup>&</sup>lt;sup>2</sup> Based on advance sample. Estimates of manufacturers' shipments, inventories, and orders are subject to survey error and revision. One major component of survey error is nonsampling error, which includes errors of coverage, response and nonreporting. Since the survey panel is not a probability sample, estimates of sampling error cannot be calculated. For further details on survey design, methodology, and data limitations, see http://www.census.gov/manufacturing/m3.

<sup>&</sup>lt;sup>3</sup> The Capital Goods Industries include Nondefense: small arms and ordnance; farm machinery and equipment; construction machinery; mining, oil, and gas field machinery; industrial machinery; evending, laundry, and other machinery; photographic equipment; metalworking machinery; turbines and generators; other power transmission equipment; pumps and compressors; material handling equipment, and control instruments; electrical equipment; other machinery; electronic computers; computer sortings on the machinery; electrical equipment; other electromedical, measuring, and control instruments; electrical equipment; other electrical equipment, appliances, and components; heavy duty trucks; aircraft; railroad rolling stock; ships and boats; office and institutional furniture; and medical equipment and supplies.

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Defense Capital Goods include: small arms and ordnance, communications equipment, aircraft; missiles, space vehicles, and parts, ships and boats, and search and navigation equipment.

<sup>&</sup>lt;sup>4</sup> Estimates of shipments for the semiconductor industry are no longer shown separately. Estimates and percent changes of shipments and inventories for the semiconductor industry are included in computers and electronic products, and all other applicable aggregate totals. Estimates and percent changes for new orders and unfilled orders exclude semiconductor industry data.

Table 2. Durable Goods Manufacturers' Unfilled Orders and Total Inventories <sup>1</sup>

[Estimates are shown in millions of dollars and are based on data from the Manufacturers' Shipments, Inventories, and Orders Survey.]

Estimates are shown in millions of dollars a	nd are based	on data from		Orders Survey.]  Not Seasonally Adjusted						
		Monthly	Seasonally		ercent Chang	ge	ľ	Percent		
ltem	Jun 2012 <sup>2</sup>	May 2012 <sup>r</sup>	Apr 2012	May - Jun <sup>2</sup>	Apr - May <sup>r</sup>	Mar - Apr	Jun 2012 <sup>2</sup>	Monthly  May 2012	Jun 2011	<b>Change</b> 2012/ 2011
DURABLE GOODS										
Total:										
Unfilled Orders⁴ Total Inventories	988,567 366,702	984,844 365,463	984,750 363,968	0.4 0.3	0.0 0.4	-0.1 0.3	988,740 365,812	991,866 369,749	914,580 346,054	8.1 5.7
Excluding transportation:										
Unfilled Orders <sup>4</sup> Total Inventories	420,115 257,884	420,762 257,401	419,318 257,293	-0.2 0.2	0.3 0.0	0.3 0.4	421,732 257,390	426,903 260,321	390,676 247,040	7.9 4.2
Excluding defense:										
Unfilled Orders <sup>4</sup> Total Inventories	798,721 341,108	798,385 339,844	797,049 338,427	0.0 0.4	0.2 0.4	0.0 0.2	797,463 340,291	804,197 344,049	720,348 319,910	10.7 6.4
Manufacturing with unfilled orders:										
Unfilled Orders	988,567 297,657	984,844 296,450	984,750 294,990	0.4 0.4	0.0 0.5	-0.1 0.3	988,740 297,216	991,866 300,119	914,580 279,999	8.1 6.1
Primary metals:										
Unfilled Orders	33,725 34,369	34,384 34,435	35,315 34,511	-1.9 -0.2	-2.6 -0.2	-0.2 -1.6	33,414 34,804	34,930 35,057	32,781 34,809	1.9 0.0
Fabricated metal products: Unfilled Orders	82,346	81,974	81,367	0.5	0.7	0.5	83,496	84,227	77,082	8.3
Total Inventories	46,045	45,964	45,894	0.2	0.2	0.4	46,205	46,300	44,704	3.4
Machinery: Unfilled Orders	138,795	139,678	139,197	-0.6	0.3	-0.5	139,011	141,754	123,615	12.5
Total Inventories	66,112	65,695	65,216	0.6	0.7	1.7	65,514	66,577	58,183	12.6
Computers and electronic products <sup>4</sup> :  Unfilled Orders  Total Inventories	136,041 45,639	135,787 45,729	134,711 46,234	0.2 -0.2	0.8 -1.1	1.1 0.2	136,160 45,189	136,384 46,298	130,562 45,455	4.3 -0.6
Computers and related products:	10,000	10,720	10,201	0.2	***	0.2	10,100	10,200	10,100	0.0
Unfilled Orders	1,304 3,887	1,180 4,015	1,126 4,149	10.5 -3.2	4.8 -3.2	-0.3 0.2	1,304 3,798	1,180 4,193	1,220 3,877	6.9 -2.0
Communications equipment: Unfilled Orders Total Inventories	33,764 8,288	33,347 8,324	32,944 8,554	1.3 -0.4	1.2 -2.7	1.6 -0.3	33,591 8,067	33,264 8,352	31,156 8,934	7.8 -9.7
Electrical equipment, appliances, and components:										
Unfilled Orders Total Inventories	22,067 15,476	21,813 15,462	21,561 15,415	1.2 0.1	1.2 0.3	0.7 0.3	22,060 15,529	21,884 15,720	19,060 15,128	15.7 2.7
Transportation equipment:										
Unfilled Orders Total Inventories	568,452 108,818	564,082 108,062	565,432 106,675	0.8 0.7	-0.2 1.3	-0.5 0.0	567,008 108,422	564,963 109,428	523,904 99,014	8.2 9.5
Motor vehicles and parts:										
Unfilled Orders Total Inventories	16,633 24,491	16,600 24,451	16,658 24,259	0.2 0.2	-0.3 0.8	-0.6 -1.5	16,255 23,967	16,590 24,704	16,067 22,945	1.2 4.5
Nondefense Aircraft and parts:										
Unfilled Orders Total Inventories	396,968 58,369	395,232 57,667	395,291 56,747	0.4 1.2	0.0 1.6	-0.1 0.4	394,904 58,616	395,422 58,716	347,317 50,917	13.7 15.1
Defense Aircraft and parts: Unfilled Orders Total Inventories	60,036 13,218	59,609 13,208	60,120 13,023	0.7 0.1	-0.8 1.4	-0.7 1.4	60,597 13,227	60,248 13,228	58,967 12,894	2.8 2.6
All other durable goods:										
Unfilled Orders	7,141 50,243	7,126 50,116	7,167 50,023	0.2 0.3	-0.6 0.2	-0.1 0.4	7,591 50,149	7,724 50,369	7,576 48,761	0.2 2.8
Capital goods <sup>3</sup> :										
Unfilled Orders Total Inventories	751,985 189,367	747,531 188,139	747,773 186,809	0.6 0.7	0.0 0.7	-0.2 0.8	751,786 188,829	751,432 190,679	687,298 174,256	9.4 8.4
Nondefense capital goods: Unfilled Orders Total Inventories	586,518 168,487	585,055 167,308	583,995 166,102	0.3 0.7	0.2 0.7	0.0 0.7	585,132 168,031	588,018 169,787	517,098 153,370	13.2 9.6
Excluding aircraft: Unfilled Orders	245,674	245,629	243,901	0.0	0.7	0.3	246,157	248,693	221,258	11.3
Total Inventories	119,586	119,129	118,662	0.4	0.4	0.8	118,690	120,662	110,662	7.3
Defense capital goods: Unfilled Orders Total Inventories	165,467 20,880	162,476 20,831	163,778 20,707	1.8 0.2	-0.8 0.6	-0.8 1.7	166,654 20,798	163,414 20,892	170,200 20,886	-2.1 -0.4
Total IIIVolitorios	20,000	20,031	20,101	0.2	0.0	1.7	20,190	20,092	20,000	-0.4

See footnotes at end of Table 1

## **Survey Description**

This report is compiled from results of the U.S. Census Bureau's Manufacturers' Shipments, Inventories, and Orders (M3) survey. This survey provides statistics on manufacturers' value of shipments, new orders (net of cancellations), end-of-month order backlog (unfilled orders), end-of-month total inventory (at current cost or market value), and inventories by stage of fabrication (materials and supplies, work-in-process, and finished goods). The M3 includes approximately 4,300 reporting units. Units may be divisions of diversified large companies, large homogenous companies, or single-unit manufacturers in 89 industry categories. Due to the small monthly sample, these 89 categories have been combined into 65 publication levels. The survey methodology assumes that the month-to-month changes of the total operations of those companies in the monthly survey effectively represent the month-to-month movements of all establishments that make up the category. The current coverage levels in the survey show that reported data in the monthly survey represent approximately 60 percent of the shipments estimates at the total manufacturing level. Data published represent manufacturing in a calendar month. The data collection is based on a voluntary survey authorized by Title 13 of the United States Code.

The data presented in this release are based on data obtained from a panel of 4,300 reporting units and provide an indication of the activity within the manufacturing sector. The results differ from what would be obtained from a complete enumeration of all manufacturing companies. In addition, a different panel of 4,300 companies would yield different results. The M3 panel is comprised of companies with \$500 million or more in shipments and a limited number of smaller companies. From a statistical perspective, the panel is not a probability sample; therefore, the sampling errors that are normally provided with sample surveys cannot be measured. Nonsampling errors are attributable to many sources. The use of company or divisional reports to estimate the monthly change for establishments is one source of nonsampling error. The use of primarily large companies to represent the month-to-month movement of all companies is another potential source. Any corrections will be published in the full report. Corrections received after the full report will be released in the next month's advance report. Any revisions made later than two months will be reflected in the annual benchmark publication.

Additional survey documentation can be found on our web site: http://www.census.gov/m3.