

U.S. MARKET ANALYSIS: Industrial Lubricants

**MARKETS
UPDATE
SUPPLEMENT
P. 3**

Industrial Lubricants represented a market in 2006 of \$3.176 billion, according to estimates by Industrial Market Information, Minneapolis.

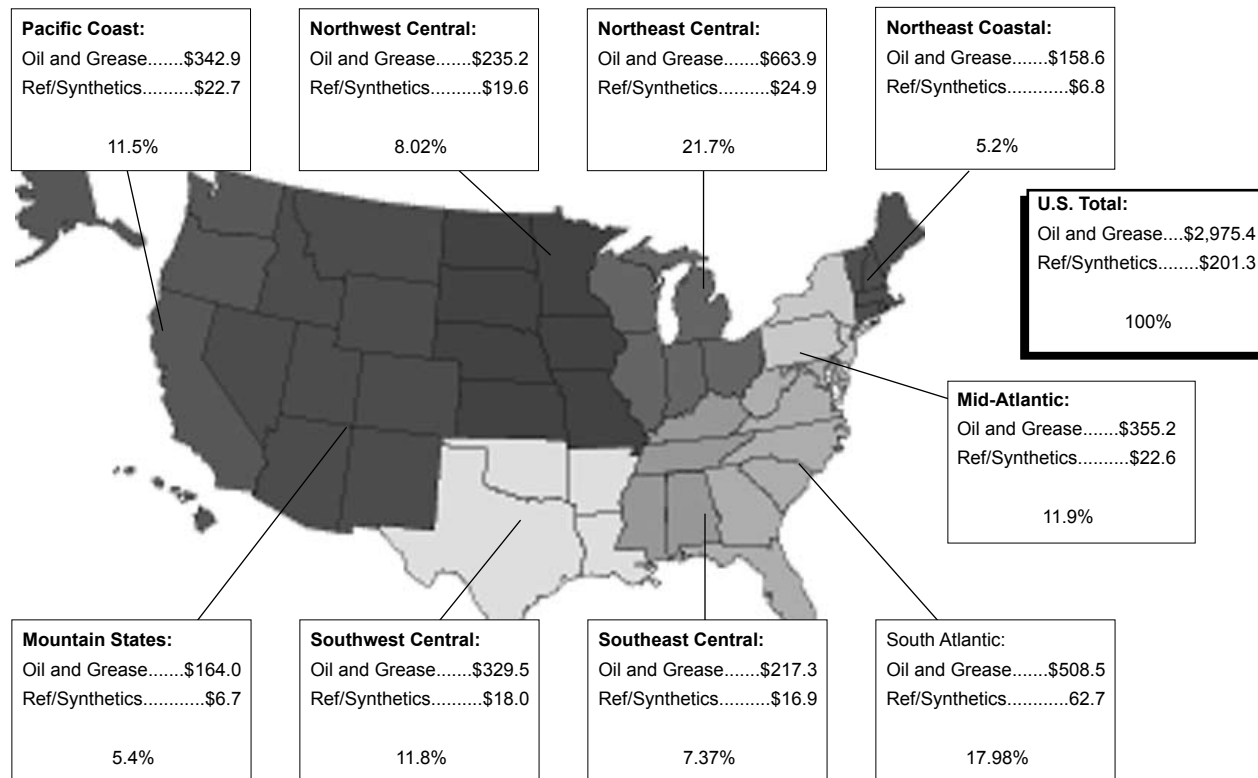
These charts show the top ten industries, by SIC code, consuming these products; and the 2005 end-user consumption of these groups sorted by the nine government market regions.

Top ten industries in \$ volume, by SIC code consuming Industrial Lubricants

(2006 estimates)

SIC CODE	Highly Refined/ Synthetic Lubricants	Industrial Oil & Grease	Total Companies
2621 Paper Mills		125,155,581	1882
4911 Electric Services		113,496,320	7864
1611 Highway & Street Construction		97,511,736	23213
1771 Concrete Work		92,276,337	36984
3714 Motor Vehicle Parts & Accessories		88,963,496	4996
4011 Railroads-Line Haul Operating		65,674,806	2290
1623 Water, Sewer & Utility Lines		62,843,003	12959
3711 Motor Vehicles & Passenger Car Bodies		51,119,356	1917
3599 Industrial Machinery, NEC		50,384,944	28838
2631 Paperboard Mills		45,384,854	669
1629 Heavy Construction, NEC		44,824,450	16146

End-user consumption of Industrial Lubricants by region, millions of \$ (2006 est.)



Source: INDUSTRIAL MARKET INFORMATION, INC. (763) 535-7432. © 2006 Industrial Market Information, Inc., Minneapolis, MN. All rights reserved. Industrial Market Information has more than 200 industrial product profiles available at the county level. www.imidata.com