# News Release



U.S. Manufacturing Technology Orders

a statistical program of AMT

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### October 2016 manufacturing technology orders saw slight growth over 2015

Manufacturing technology orders saw year-over-year gains for the third consecutive month in October 2016, according to the latest U.S. Manufacturing Technology Report from AMT – The Association For Manufacturing Technology. Orders for the month were valued at \$335.48 million, up 0.2 percent compared to the same month last year. Year to date, orders are down 5.6 percent compared to the same point in 2015.

Orders have begun to emerge gradually from the trough seen through most of 2016, and other signs indicate that the manufacturing economy is improving, albeit slowly. Housing starts grew 25.5 percent in October, a good sign for manufacturers who make appliances, cars and electronics. Additionally, the November 2016 PMI from the Institute for Supply Management was 53.2, indicating expansion in manufacturing, and factory output improved slightly in October. However, global trade remains largely stagnant.

(more)

"It's certainly welcome to see signs of recovery for manufacturing overall, but marked improvement for manufacturing technology orders is not forecast until the second quarter of 2017," said AMT President Douglas K. Woods. "Unless manufacturers feel pressed on capacity, they aren't likely to make substantial capital investments in machinery and equipment. Those signs of gradual improvement and increased utilization rates are emerging, albeit slowly."

Month over month, order value dropped 32.9 percent compared to September 2016, which accounted for high order volume generated by IMTS – The International Manufacturing Technology Show. Year-to-date orders for 2016 stand at \$3,244.07 million. USMTO data is a reliable leading economic indicator as manufacturing companies invest in capital metalworking equipment to inc

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### The United States Manufacturing Technology Orders (USMTO) report

These numbers and all data in this report are based on the totals of actual data reported by companies participating in the USMTO program. This report, compiled by AMT – The Association For Manufacturing Technology, provides regional and national U.S. orders data of domestic and imported machine tools and related equipment. Analysis of manufacturing technology orders provides a reliable leading economic indicator as manufacturing industries invest in capital metalworking equipment to increase capacity and improve productivity.

### About AMT - The Association For Manufacturing Technology

AMT represents U.S.-based builders and distributors of manufacturing technology – the advanced machinery, devices, and digital equipment that U.S. manufacturing relies on to be productive, innovative, and competitive. Located in McLean, VA, near the nation's capital, AMT acts as the industry's voice to speed the pace of innovation, increase global competitiveness and develop manufacturing's advanced workforce of tomorrow. With extensive expertise in industry data and intelligence, as well as a full complement of international business operations, AMT offers its members an unparalleled level of support. AMT also produces IMTS – The International Manufacturing Technology Show, the premier manufacturing technology event in North America.

### IMTS - International Manufacturing Technology Show

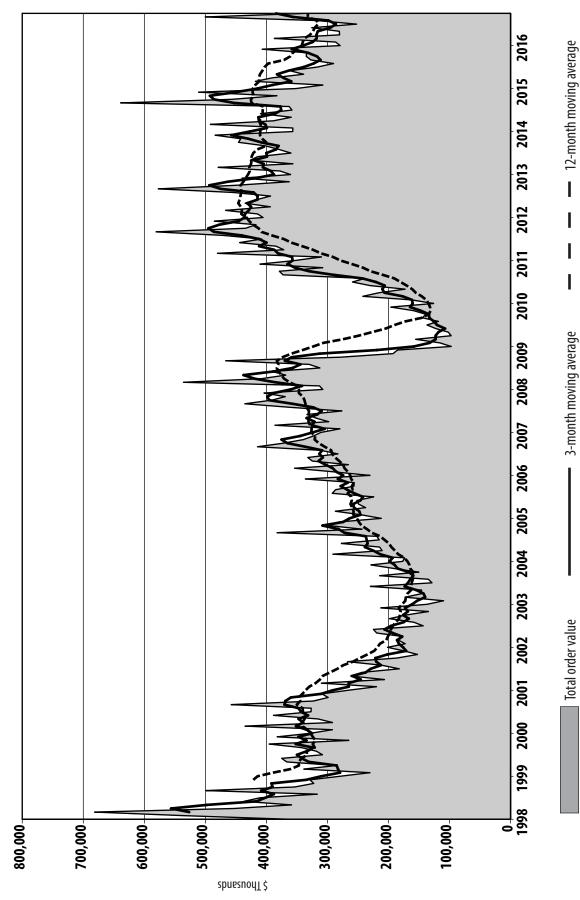
The largest and longest running manufacturing technology trade show in the United States is held every other year at McCormick Place in Chicago, Ill. IMTS 2018 will run Sept. 10-15. IMTS is ranked among the largest trade shows in the world. Recognized as one of the world's preeminent stages for introducing and selling manufacturing equipment and technology, IMTS attracts more than 114,000 visitors from every level of industry and more than 112 countries. IMTS is owned and managed by AMT – The Association For Manufacturing Technology. www.IMTS.com

(USMTO data is also available at www.AMTonline.org.)

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# Total U.S. Manufacturing Technology Orders Through October 2016





October 2016

	OCT16 (P)	Previous Month	% Change	Year Ago Month	% Change	YTD 16 (P)	YTD 15 (R)	% Change YTD
		Month	change	Month	Change	(1)	(II)	110
National	242.20	407.74	36.00/	224 54	3.70/	2 110 76	2 220 22	<i>c.co</i> /
Metal Cutting	312.39	487.74	-36.0%	324.51	-3.7%	3,118.76	3,338.22	-6.6%
Metal Forming & Fabricating	23.10	12.52	84.4%	10.23	125.8%	125.32	98.97	26.6%
Total	335.48	500.26	-32.9%	334.74	0.2%	3,244.07	3,437.19	-5.6%
Regional								
Northeast	52.38	91.32	-42.6%	52.65	-0.5%	607.10	632.65	-4.0%
Metal Cutting	2.10	1.61	30.2%	2.92	-0.3% -28.0%	16.51	17.25	-4.0% -4.3%
Metal Forming & Fabricating	54.48	92.94	-41.4%	55.57	-2 <b>3.0</b> %	623.60	649.90	-4. <b>0</b> %
Total	34.40	92.9 <del>4</del>	<b>-41.4</b> 70	33.37	<b>-2.0</b> %	023.00	043.30	-4.0%
Southeast	45.57	80.58	-43.5%	37.43	21.7%	448.47	353.87	26.7%
Metal Cutting	D 43.37	D D	- <del>4</del> 3.5%	D D	-98.7%	16.32	12.99	25.6%
Metal Forming & Fabricating	D	D	- <b>44.4</b> %	D	17.0%	464.79	366.87	26.7%
Total North Central-East		"	TT•T/0	"	17.070	104.77	300.07	20.7 /0
Metal Cutting	86.34	116.62	-26.0%	109.95	-21.5%	772.96	947.54	-18.4%
Metal Forming & Fabricating	18.80	6.59	185.2%	3.76	400.6%	50.80	32.97	54.1%
Total	105.13	123.21	-14.7%	113.71	-7.5%	823.77	980.51	-16.0%
North Central-West	105115	123121	1 117 /0	115171	11370	025.77	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	101070
Metal Cutting	59.49	80.94	-26.5%	48.03	23.9%	567.97	627.46	-9.5%
Metal Forming & Fabricating	D	1.95	D	D	24.6%	25.99	13.38	94.3%
Total	D	82.89	D	D	23.9%	593.96	640.84	-7.3%
South Central								
Metal Cutting	15.60	22.27	-30.0%	19.48	-19.9%	184.88	247.61	-25.3%
Metal Forming & Fabricating	D	D	-100.0%	D	-100.0%	4.13	10.22	-59.6%
Total	D	D	-30.0%	D	-20.0%	189.01	257.82	-26.7%
West								
Metal Cutting	53.01	96.00	-44.8%	56.97	<b>-7.0</b> %	537.38	529.09	1.6%
Metal Forming & Fabricating	D	D	-39.7%	0.68	-22.5%	11.57	12.17	-4.9%
Total	D	D	-44.7%	57.65	-7.1%	548.94	541.26	1.4%





\$ = millions of dollars

P – preliminary

R – revised

\* – percent change greater than 1,000% Totals may not match due to rounding



October 2016

### **Total National Orders (Thousands of Dollars)**

	DATE	<b>TOTA</b> Units	<b>AL ORDERS</b> Value		CUTTING CHINES Value		ORMING & NG MACHINES Value
2015	OCT	2,217	\$334,743	2,166	\$324,513	51	\$10,231
2015	NOV	1,844	\$334,089	1,800	\$323,704	44	\$10,384
2015	DEC	2,580	\$406,950	2,541	\$395,341	39	\$11,609
2016	JAN	1,484	\$279,113	1,449	\$263,329	35	\$15,783
2016	FEB	1,693	\$286,633	1,643	\$278,833	50	\$7,801
2016	MAR	2,222	\$387,045	2,180	\$377,011	42	\$10,034
2016	APR	1,632	\$280,086	1,585	\$268,335	47	\$11,751
2016	MAY	1,679	\$280,500	1,635	\$275,064	44	\$5,436
2016	JUN	1,853	\$325,669	1,780	\$310,748	73	\$14,922
2016	JUL	1,424	\$252,225	1,387	\$239,307	37	\$12,918
2016	AUG	1,927	\$317,056	1,886	\$306,010	41	\$11,047
2016	SEP	2,732	\$500,261	2,683	\$487,736	49	\$12,525
2016	OCT	1,907	\$335,485	1,864	\$312,386	43	\$23,099
	Average	1,938	\$332,296	1,892	\$320,178	46	\$12,118

### **REGIONAL**

# **Northeast Region (Thousands of Dollars)**

	DATE	<b>TOTAL</b> Units	ORDERS Value		CUTTING HINES Value		ORMING & G MACHINES Value
2015	OCT	368	\$55,568	356	\$52,652	12	\$2,916
2015	NOV	353	\$75,296	337	\$72,329	16	\$2,967
2015	DEC	448	\$72,931	442	\$65,993	6	\$6,938
2016	JAN	296	D	293	\$54,243	3	D
2016	FEB	329	D	325	\$42,930	4	D
2016	MAR	403	\$86,745	396	\$85,304	7	\$1,441
2016	APR	328	D	327	\$52,828	1	D
2016	MAY	322	\$52,105	309	\$50,640	13	\$1,466
2016	JUN	407	\$83,095	388	\$75,566	19	\$7,529
2016	JUL	261	\$47,763	256	\$46,960	5	\$803
2016	AUG	321	D	318	\$54,922	3	D
2016	SEP	486	\$92,935	476	\$91,322	10	\$1,613
2016	OCT	367	\$54,482	357	\$52,381	10	\$2,101
	Average	361	\$63,646	352	\$61,390	8	\$2,256



October 2016

### **Southeast Region (Thousands of Dollars)**

		TOTAL ORDERS		MAC	CUTTING HINES	METAL FORMING & FABRICATING MACHINES		
	DATE	Units	Value	Units	Value	Units	Value	
2015	OCT	336	D	331	\$37,426	5	D	
2015	NOV	246	D	241	\$32,093	5	D	
2015	DEC	336	\$50,199	330	\$49,633	6	\$566	
2016	JAN	245	D	241	\$38,227	4	D	
2016	FEB	287	\$42,607	280	\$41,673	7	\$934	
2016	MAR	290	D	287	\$37,290	3	D	
2016	APR	189	\$36,639	178	\$29,291	11	\$7,348	
2016	MAY	219	D	214	\$32,784	5	D	
2016	JUN	202	D	199	\$35,677	3	D	
2016	JUL	215	D	211	\$43,158	4	D	
2016	AUG	357	\$66,397	350	\$64,223	7	\$2,175	
2016	SEP	374	D	369	\$80,581	5	D	
2016	OCT	211	D	210	\$45,566	1	D	
	Average	270	\$45,146	265	\$43,663	5	\$1,483	

# **North Central-East Region (Thousands of Dollars)**

	TOTAL ORDERS				CHINES	METAL FORMING & FABRICATING MACHINES		
	DATE	Units	Value	Units	Value	Units	Value	
2015	OCT	633	\$113,705	611	\$109,950	22	\$3,755	
2015	NOV	482	\$98,953	470	\$93,668	12	\$5,285	
2015	DEC	683	\$113,393	671	\$111,427	12	\$1,966	
2016	JAN	346	\$65,063	333	\$61,240	13	\$3,823	
2016	FEB	385	\$84,175	367	\$81,380	18	\$2,795	
2016	MAR	539	\$102,929	525	\$97,516	14	\$5,413	
2016	APR	333	\$65,903	315	\$63,545	18	\$2,357	
2016	MAY	348	\$63,639	336	\$62,501	12	\$1,138	
2016	JUN	451	\$84,537	438	\$83,998	13	\$540	
2016	JUL	320	\$50,165	307	\$47,839	13	\$2,326	
2016	AUG	441	\$79,009	426	\$71,986	15	\$7,023	
2016	SEP	701	\$123,214	684	\$116,622	17	\$6,592	
2016	OCT	484	\$105,135	463	\$86,337	21	\$18,798	
	Average	473	\$88,448	457	\$83,693	15	\$4,755	



October 2016

### **North Central-West Region (Thousands of Dollars)**

	TOTAL ORDERS			MAC	CUTTING HINES	METAL FORMING & FABRICATING MACHINES	
	DATE	Units	Value	Units	Value	Units	Value
2015	0CT	365	D	360	\$48,034	5	D
2015	NOV	324	D	321	\$51,181	3	D
2015	DEC	446	\$75,669	438	\$73,989	8	\$1,680
2016	JAN	249	D	243	\$45,216	6	D
2016	FEB	266	\$46,916	259	\$46,199	7	\$718
2016	MAR	417	\$75,437	405	\$73,171	12	\$2,266
2016	APR	301	\$50,212	290	\$48,908	11	\$1,304
2016	MAY	307	\$63,145	298	\$62,360	9	\$785
2016	JUN	325	\$52,327	315	\$51,098	10	\$1,229
2016	JUL	265	\$56,318	254	\$48,443	11	\$7,875
2016	AUG	323	D	319	\$52,141	4	D
2016	SEP	478	\$82,892	472	\$80,943	6	\$1,948
2016	OCT	363	D	355	\$59,494	8	D
	Average	341	\$59,276	333	\$57,014	8	\$2,262

# **South Central Region (Thousands of Dollars)**

	TOTAL ORDERS				CUTTING HINES	METAL FORMING & FABRICATING MACHINES	
	DATE	Units	Value	Units	Value	Units	Value
							_
2015	OCT	153	D	152	\$19,481	1	D
2015	NOV	125	D	123	\$30,684	2	D
2015	DEC	169	D	165	\$21,201	4	D
2016	JAN	88	\$14,455	83	\$13,708	5	\$748
2016	FEB	123	D	117	\$19,640	6	D
2016	MAR	128	D	126	\$25,451	2	D
2016	APR	156	D	154	\$21,058	2	D
2016	MAY	131	D	127	\$16,911	4	D
2016	JUN	132	\$20,340	114	\$18,427	18	\$1,912
2016	JUL	104	D	103	\$13,707	1	D
2016	AUG	141	D	137	\$18,105	4	D
2016	SEP	182	D	180	\$22,269	2	D
2016	OCT	132	D	132	\$15,599	0	D
	Average	136	\$20,066	132	\$19,711	4	\$355



October 2016

### **West (Thousands of Dollars)**

	TOTAL ORDERS DATE Units Value			CUTTING HINES Value	METAL FORMING & FABRICATING MACHINE: Units Value		
2015	OCT	262	Ċ.F.7. C.40	256	¢ες 070	-	¢.70
2015	OCT	362	\$57,649	356	\$56,970	6	\$679
2015	NOV	314	D	308	\$43,750	6	D
2015	DEC	498	D	495	\$73,098	3	D
2016	JAN	260	D	256	\$50,696	4	D
2016	FEB	303	\$49,098	295	\$47,010	8	\$2,088
2016	MAR	445	D	441	\$58,279	4	D
2016	APR	325	D	321	\$52,704	4	D
2016	MAY	352	D	351	\$49,868	1	D
2016	JUN	336	\$49,609	326	\$45,981	10	\$3,627
2016	JUL	259	D	256	\$39,199	3	D
2016	AUG	344	\$45,167	336	\$44,633	8	\$534
2016	SEP	511	D	502	\$95,999	9	D
2016	OCT	350	D	347	\$53,009	3	D
	Average	358	\$55,715	353	\$54,707	5	\$1,008