

NEWS RELEASE

U.S. Manufacturing Technology Orders



a statistical program of AMT

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Manufacturing Technology Orders Rise in March

March U.S. manufacturing technology orders totaled \$492.78 million according to AMT - The Association For Manufacturing Technology. This total, as reported by companies participating in the USMTO program, was up 38.5% from February and up 2.9% when compared with the total of \$479.04 million reported for March 2013. With a year-to-date total of \$1,228.60 million, 2014 is up 0.9% compared with 2013.

These numbers and all data in this report are based on the totals of actual data reported by companies participating in the USMTO program.

“As these figures indicate, along with strong readings for the PMI, durable goods orders, and motor vehicle sales, manufacturing continues to be a leader in economic growth,” said Douglas K. Woods, AMT President. “It’s noteworthy that this was the strongest month for orders since September 2012, an IMTS month, though order delays caused by a harsh winter certainly interrupted the flow of business at the start of the year. As we head toward IMTS 2014, we expect continued expansion through the rest of this year and likely into 2015.”

The United States Manufacturing Technology Orders (USMTO) report, compiled by the trade association representing the production and distribution of manufacturing technology, provides regional and national U.S. orders data of domestic and imported machine tools and related equipment. Analysis of manufacturing technology orders provides a reliable leading economic indicator as manufacturing industries invest in capital metalworking equipment to increase capacity and improve productivity.

(more)

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NOTE: AMT - The Association For Manufacturing Technology's intent is to always provide timely and accurate economic reports to our community. For this reason, we are making an adjustment to the USMTO report. Due to a change in survey participants the year over year comparison number for Metal Forming and Fabricating is not an accurate reflection of the data. We have adjusted the data for the past 12 months to take this change into consideration. The new chart reflects a consistent year over year comparison of the data at the current participation level.

U.S. manufacturing technology orders are also reported on a regional basis for six geographic breakdowns of the United States.

Northeast Region

At \$67.49 million, manufacturing technology orders in the Northeast Region in March were up 5.5% when compared with February's \$63.96 million.

Southeast Region

Year-to-date 2014 manufacturing technology orders in the Southeast Region through March totaled \$106.13 million.

North Central-East Region

March manufacturing technology orders in the North Central-East Region totaled \$200.33 million, up 145.1% from February's \$81.75 million and up 42.2% when compared with last March. At \$370.20 million, year-to-date 2014 was up 4.8% from the comparable figure for 2013.

South Central Region

Year-to-date 2014, manufacturing technology orders in the South Central Region through March totaled \$179.07 million.

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The Association For Manufacturing Technology

AMT – The Association For Manufacturing Technology represents and promotes U.S.-based manufacturing technology and its members—those who design, build, sell, and service the continuously evolving technology that lies at the heart of manufacturing. Founded in 1902 and based in Virginia, the association specializes in providing targeted business assistance, extensive global support, and business intelligence systems and analysis. AMT is the voice that communicates the importance of policies and programs that encourage research and innovation, and the development of educational initiatives to create tomorrow's Smartforce. AMT owns and manages IMTS – The International Manufacturing Technology Show, which is the premier manufacturing technology event in North America. The USMTO report is compiled by AMT and all data in the report is based on the totals of actual data reported by companies participating in the USMTO program.

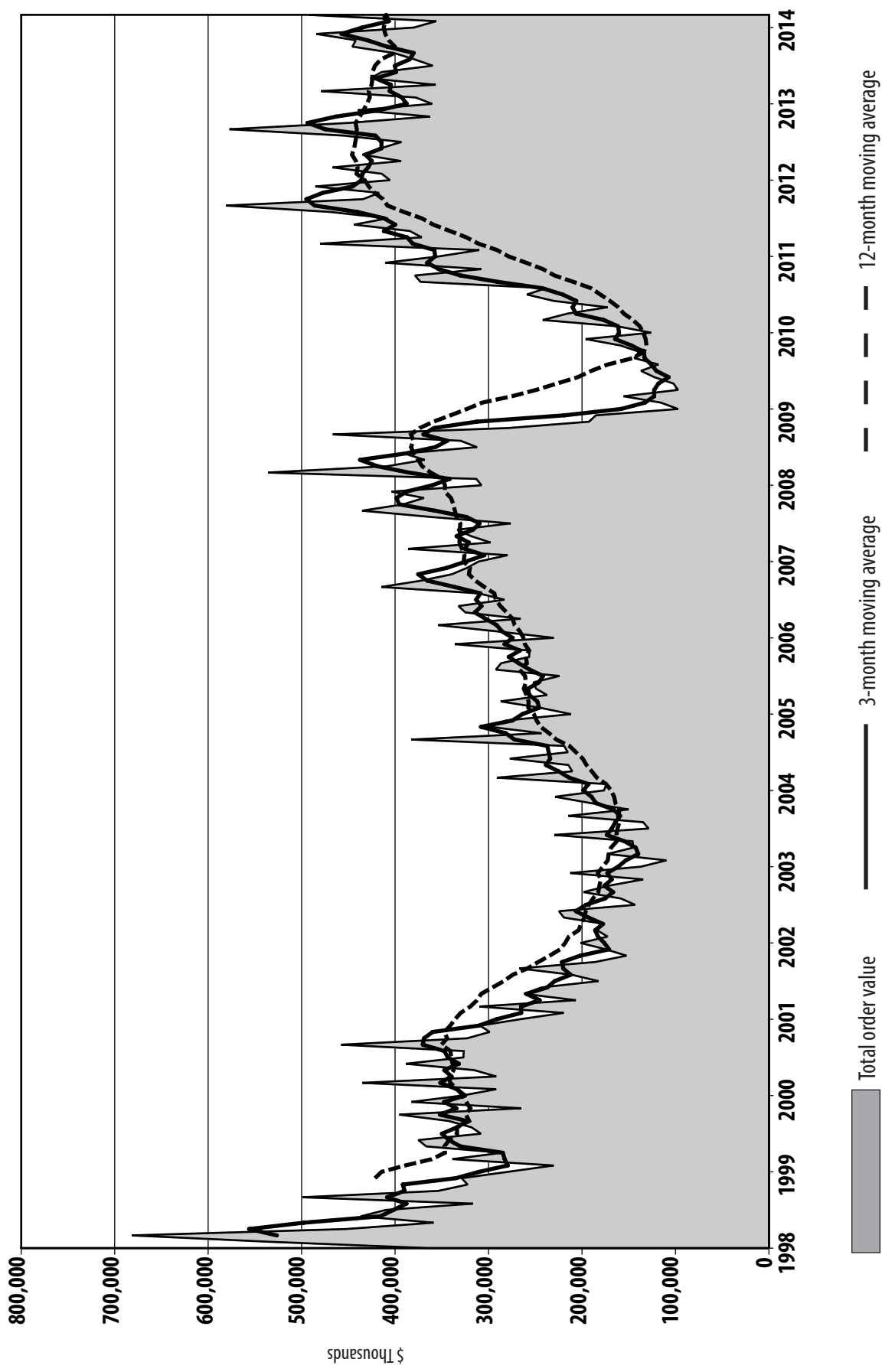
(USMTO data is also available at www.AMTonline.org.)

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Total U.S. Manufacturing Technology Orders

Through March 2014





March 2014

	Mar 14 (P)	Previous Month	% Change	Year Ago Month	% Change	YTD 14 (P)	YTD 13 (R)	% Change YTD
National								
Metal Cutting	480.24	345.32	39.1%	469.13	2.4%	1,198.20	1,168.55	2.5%
Metal Forming & Fabricating	12.54	10.56	18.8%	9.91	26.6%	30.39	48.61	-37.5%
Total	492.78	355.88	38.5%	479.04	2.9%	1,228.60	1,217.17	0.9%
Regional								
Northeast								
Metal Cutting	65.14	61.90	5.2%	67.74	-3.8%	210.51	170.38	23.6%
Metal Forming & Fabricating	2.35	2.06	13.7%	D	D	D	3.43	D
Total	67.49	63.96	5.5%	D	D	D	173.82	D
Southeast								
Metal Cutting	37.72	29.44	28.1%	34.40	9.6%	103.39	89.83	15.1%
Metal Forming & Fabricating	D	D	56.7%	D	4.4%	2.74	D	D
Total	D	D	28.5%	D	9.6%	106.13	D	D
North Central-East								
Metal Cutting	193.22	78.33	146.7%	138.10	39.9%	356.90	326.68	9.3%
Metal Forming & Fabricating	7.11	3.42	108.2%	2.80	154.3%	13.29	26.56	-49.9%
Total	200.33	81.75	145.1%	140.90	42.2%	370.20	353.23	4.8%
North Central-West								
Metal Cutting	67.35	56.11	20.0%	89.68	-24.9%	170.70	227.60	-25.0%
Metal Forming & Fabricating	D	1.55	D	4.50	D	D	10.00	D
Total	D	57.66	D	94.18	D	D	237.59	D
South Central								
Metal Cutting	63.01	65.43	-3.7%	63.69	-1.1%	175.85	188.43	-6.7%
Metal Forming & Fabricating	D	D	-74.6%	D	451.9%	3.22	D	D
Total	D	D	-6.3%	D	-0.2%	179.07	D	D
West								
Metal Cutting	53.80	54.10	-0.6%	75.52	-28.8%	180.85	165.64	9.2%
Metal Forming & Fabricating	D	D	18.6%	D	40.9%	D	D	36.7%
Total	D	D	-0.3%	D	-28.2%	D	D	9.4%



\$ = millions of dollars

P – preliminary

R – revised

* – percent change greater than 1,000%

Totals may not match due to rounding

Note on fields marked D: Due to a change in survey participants the year over year comparison number for Metal Forming and Fabricating is not an accurate reflection of the data. We have adjusted the data for the past 12 months to take this change into consideration. The new chart reflects a consistent year over year comparison of the data at the current participation level.



Net New Orders for U.S. Consumption

March 2014

Total National Orders (Thousands of Dollars)

DATE	TOTAL ORDERS		METAL CUTTING MACHINES		METAL FORMING & FABRICATING MACHINES		
	Units	Value	Units	Value	Units	Value	
2013	MAR	2,283	\$479,037	2,220	\$469,128	63	\$9,909
2013	APR	1,992	\$356,521	1,924	\$342,962	68	\$13,559
2013	MAY	2,306	\$426,402	2,232	\$414,180	74	\$12,222
2013	JUN	2,228	\$414,263	2,149	\$402,500	79	\$11,763
2013	JUL	2,064	\$359,699	1,982	\$347,928	82	\$11,771
2013	AUG	2,206	\$379,262	2,136	\$367,130	70	\$12,131
2013	SEP	2,289	\$401,185	2,223	\$393,427	66	\$7,757
2013	OCT	2,724	\$445,638	2,624	\$429,180	100	\$16,458
2013	NOV	2,435	\$442,005	2,366	\$433,750	69	\$8,255
2013	DEC	2,648	\$484,079	2,582	\$469,354	66	\$14,725
2014	JAN	1,846	\$379,935	1,783	\$372,643	63	\$7,292
2014	FEB	1,959	\$355,881	1,909	\$345,323	50	\$10,559
2014	MAR	2,442	\$492,783	2,375	\$480,239	67	\$12,544
	Average	2,263	\$416,668	2,193	\$405,211	71	\$11,457

REGIONAL

Northeast Region (Thousands of Dollars)

DATE	TOTAL ORDERS		METAL CUTTING MACHINES		METAL FORMING & FABRICATING MACHINES		
	Units	Value	Units	Value	Units	Value	
2013	MAR	380	D	371	\$67,736	9	D
2013	APR	351	\$70,117	330	\$66,656	21	\$3,462
2013	MAY	429	\$83,839	411	\$79,533	18	\$4,307
2013	JUN	399	\$66,190	387	\$65,182	12	\$1,008
2013	JUL	371	\$76,227	360	\$73,357	11	\$2,870
2013	AUG	363	\$61,693	352	\$60,661	11	\$1,031
2013	SEP	372	\$62,173	362	\$60,248	10	\$1,925
2013	OCT	521	\$73,613	505	\$69,706	16	\$3,907
2013	NOV	433	\$75,651	421	\$74,519	12	\$1,133
2013	DEC	392	\$65,317	379	\$62,463	13	\$2,854
2014	JAN	349	D	344	\$83,476	5	D
2014	FEB	331	\$63,960	320	\$61,898	11	\$2,063
2014	MAR	396	\$67,485	385	\$65,140	11	\$2,345
	Average	391	\$70,749	379	\$68,506	12	\$2,244

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Net New Orders for U.S. Consumption

March 2014

Southeast Region (Thousands of Dollars)

DATE	TOTAL ORDERS		METAL CUTTING MACHINES		METAL FORMING & FABRICATING MACHINES		
	Units	Value	Units	Value	Units	Value	
2013	MAR	234	D	231	\$34,399	3	D
2013	APR	231	D	225	\$32,395	6	D
2013	MAY	301	D	293	\$40,080	8	D
2013	JUN	224	\$44,676	214	\$43,224	10	\$1,451
2013	JUL	208	\$35,378	200	\$34,184	8	\$1,194
2013	AUG	211	D	205	\$34,576	6	D
2013	SEP	280	\$39,604	267	\$38,481	13	\$1,124
2013	OCT	286	D	280	\$40,596	6	D
2013	NOV	242	D	235	\$37,635	7	D
2013	DEC	270	\$41,960	263	\$38,493	7	\$3,467
2014	JAN	188	\$38,113	178	\$36,237	10	\$1,876
2014	FEB	205	D	201	\$29,436	4	D
2014	MAR	242	D	240	\$37,715	2	D
	Average	240	\$37,985	233	\$36,727	7	\$1,258

North Central-East Region (Thousands of Dollars)

DATE	TOTAL ORDERS		METAL CUTTING MACHINES		METAL FORMING & FABRICATING MACHINES		
	Units	Value	Units	Value	Units	Value	
2013	MAR	530	\$140,902	511	\$138,105	19	\$2,798
2013	APR	393	\$67,532	375	\$65,169	18	\$2,363
2013	MAY	487	\$98,297	475	\$96,490	12	\$1,807
2013	JUN	574	\$111,001	543	\$105,679	31	\$5,322
2013	JUL	478	\$82,794	452	\$79,921	26	\$2,873
2013	AUG	579	\$98,829	557	\$93,933	22	\$4,895
2013	SEP	573	\$105,349	554	\$103,688	19	\$1,661
2013	OCT	538	\$106,326	512	\$101,166	26	\$5,160
2013	NOV	602	\$124,716	582	\$121,317	20	\$3,399
2013	DEC	657	\$137,705	637	\$132,404	20	\$5,301
2014	JAN	451	\$88,113	426	\$85,348	25	\$2,765
2014	FEB	446	\$81,751	433	\$78,335	13	\$3,416
2014	MAR	666	\$200,333	635	\$193,220	31	\$7,113
	Average	536	\$111,050	515	\$107,290	22	\$3,759

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Net New Orders for U.S. Consumption

March 2014

North Central-West Region (Thousands of Dollars)

DATE	TOTAL ORDERS		METAL CUTTING MACHINES		METAL FORMING & FABRICATING MACHINES		
	Units	Value	Units	Value	Units	Value	
2013	MAR	455	\$94,178	432	\$89,680	23	\$4,498
2013	APR	366	\$67,072	348	\$60,120	18	\$6,953
2013	MAY	401	\$73,760	383	\$71,373	18	\$2,387
2013	JUN	388	\$76,356	372	\$74,550	16	\$1,806
2013	JUL	360	\$57,860	342	\$56,241	18	\$1,618
2013	AUG	418	\$70,120	398	\$66,362	20	\$3,758
2013	SEP	429	\$73,846	418	\$72,152	11	\$1,694
2013	OCT	539	\$92,662	510	\$87,039	29	\$5,623
2013	NOV	432	D	417	\$73,555	15	D
2013	DEC	503	D	488	\$96,330	15	D
2014	JAN	313	\$48,343	298	\$47,235	15	\$1,108
2014	FEB	336	\$57,661	326	\$56,114	10	\$1,547
2014	MAR	423	D	416	\$67,348	7	D
	Average	413	\$73,290	396	\$70,623	17	\$2,666

South Central Region (Thousands of Dollars)

DATE	TOTAL ORDERS		METAL CUTTING MACHINES		METAL FORMING & FABRICATING MACHINES		
	Units	Value	Units	Value	Units	Value	
2013	MAR	285	D	281	\$63,689	4	D
2013	APR	292	D	291	\$58,547	1	D
2013	MAY	301	D	293	\$61,693	8	D
2013	JUN	279	\$61,608	273	\$60,275	6	\$1,333
2013	JUL	328	\$60,849	315	\$58,018	13	\$2,831
2013	AUG	289	\$54,186	284	\$53,997	5	\$189
2013	SEP	286	\$61,033	281	\$60,288	5	\$745
2013	OCT	344	\$59,925	331	\$58,890	13	\$1,035
2013	NOV	320	\$65,419	308	\$65,133	12	\$286
2013	DEC	366	D	360	\$73,001	6	D
2014	JAN	236	\$47,509	229	\$47,399	7	\$111
2014	FEB	308	D	303	\$65,435	5	D
2014	MAR	333	D	321	\$63,015	12	D
	Average	305	\$61,668	298	\$60,722	7	\$947

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Net New Orders for U.S. Consumption
West (Thousands of Dollars)

March 2014

DATE	TOTAL ORDERS		METAL CUTTING MACHINES		METAL FORMING & FABRICATING MACHINES	
	Units	Value	Units	Value	Units	Value
2013 MAR	399	D	394	\$75,519	5	D
2013 APR	359	D	355	\$60,076	4	D
2013 MAY	387	\$65,282	377	\$65,011	10	\$270
2013 JUN	364	D	360	\$53,589	4	D
2013 JUL	319	D	313	\$46,205	6	D
2013 AUG	346	D	340	\$57,601	6	D
2013 SEP	349	\$59,178	341	\$58,570	8	\$609
2013 OCT	496	D	486	\$71,783	10	D
2013 NOV	406	D	403	\$61,591	3	D
2013 DEC	460	D	455	\$66,664	5	D
2014 JAN	309	D	308	\$72,948	1	D
2014 FEB	333	D	326	\$54,105	7	D
2014 MAR	382	D	378	\$53,800	4	D
Average	378	\$61,926	372	\$61,343	6	\$583

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