

# NEWS RELEASE

U.S. Manufacturing Technology Orders



a statistical program of AMT

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## **Manufacturing Technology Orders Down in February**

February U.S. manufacturing technology orders totaled \$354.40 million according to AMT - The Association For Manufacturing Technology. This total, as reported by companies participating in the USMTO program, was down 6.6% from January and down 6.2% when compared with the total of \$377.82 million reported for February 2013. With a year-to-date total of \$733.82 million, 2014 is down 0.6% compared with 2013.

These numbers and all data in this report are based on the totals of actual data reported by companies participating in the USMTO program.

“A soft first quarter was expected for technology orders, and in this case further challenged by a harsh winter,” said AMT President Douglas K. Woods. “Many key industry forecasts indicate growth for manufacturing through the end of the year. With the average age of capital equipment at almost 22 years and interest rates continuing to stay low, the environment is ripe for investment in manufacturing technology.”

The United States Manufacturing Technology Orders (USMTO) report, compiled by the trade association representing the production and distribution of manufacturing technology, provides regional and national U.S. orders data of domestic and imported machine tools and related equipment. Analysis of manufacturing technology orders provides a reliable leading economic indicator as manufacturing industries invest in capital metalworking equipment to increase capacity and improve productivity.

(more)

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**NOTE:** AMT - The Association For Manufacturing Technology's intent is to always provide timely and accurate economic reports to our community. For this reason, we are making an adjustment to the USMTO report. Due to a change in survey participants the year over year comparison number for Metal Forming and Fabricating is not an accurate reflection of the data. We have adjusted the data for the past 12 months to take this change into consideration. The new chart reflects a consistent year over year comparison of the data at the current participation level.

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U.S. manufacturing technology orders are also reported on a regional basis for six geographic breakdowns of the United States.

### **Northeast Region**

At \$64.05 million, manufacturing technology orders in the Northeast Region in February were up 14.3% when compared with February 2013. Year-to-date orders were 41.8% higher than in 2013.

### **North Central-East Region**

February manufacturing technology orders in the North Central-East Region totaled \$82.06 million, down 6.5% from January's \$87.80 million and down 25.2% when compared with last February. At \$169.87 million, year-to-date 2014 was down 20% from the comparable figure for 2013.

### **North Central-West Region**

The North Central-West Region February 2014 manufacturing technology order total of \$57.48 million was up 18.9% from the \$48.34 million January total but off 23.6% when compared with February 2013. The year-to-date total of \$105.82 million was 26.2% less than the total for the same period in 2013.

### **West Region**

Year-to-date manufacturing technology orders in the West Region were up 39.1% when compared with the 2013 total at the same time.

# # #

### **The Association For Manufacturing Technology**

AMT – The Association For Manufacturing Technology represents and promotes U.S.-based manufacturing technology and its members—those who design, build, sell, and service the continuously evolving technology that lies at the heart of manufacturing. Founded in 1902 and based in Virginia, the association specializes in providing targeted business assistance, extensive global support, and business intelligence systems and analysis. AMT is the voice that communicates the importance of policies and programs that encourage research and innovation, and the development of educational initiatives to create tomorrow's Smartforce. AMT owns and manages IMTS – The International Manufacturing Technology Show, which is the premier manufacturing technology event in North America. The USMTO report is compiled by AMT and all data in the report is based on the totals of actual data reported by companies participating in the USMTO program.

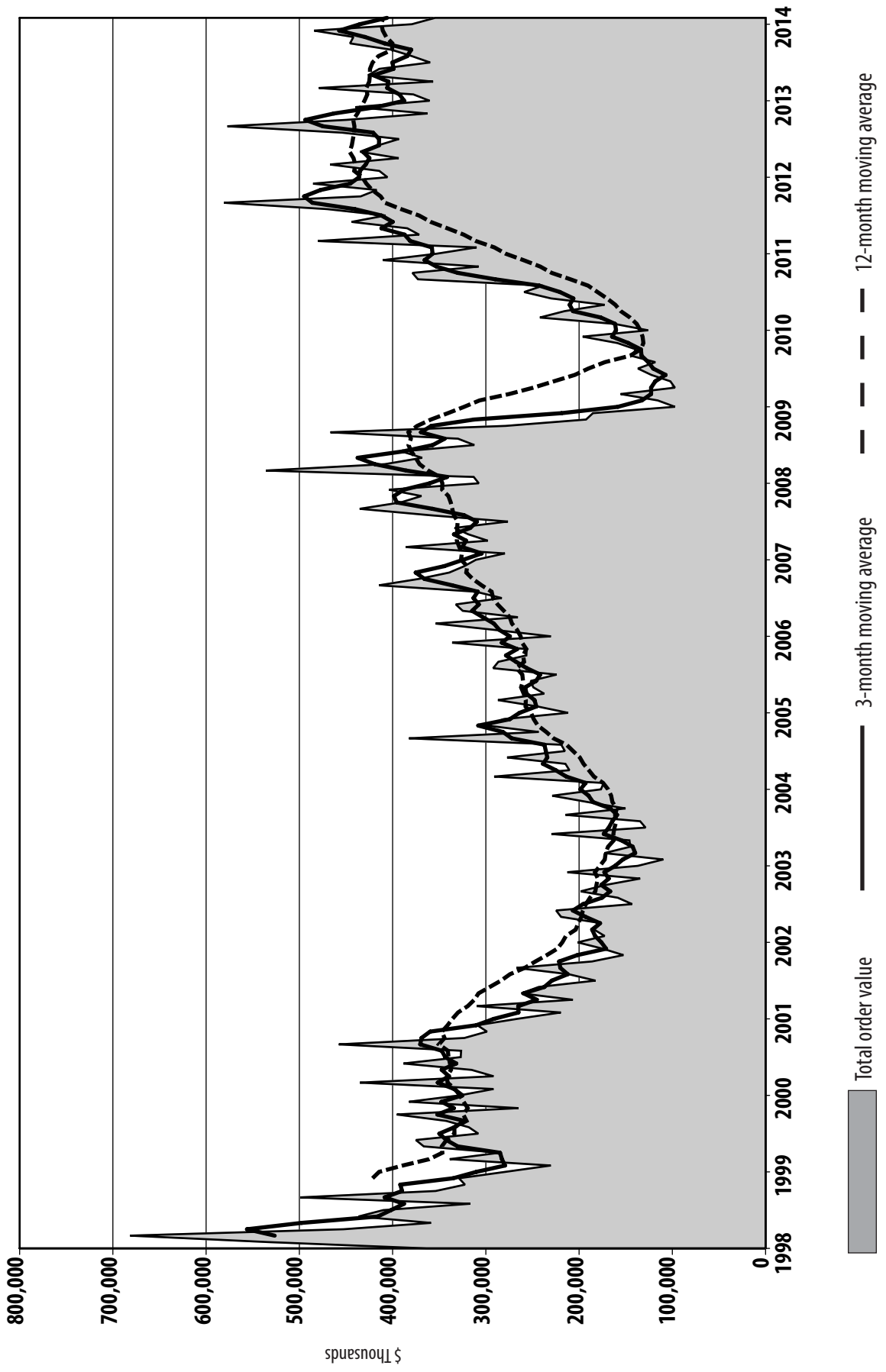
*(USMTO data is also available at [www.AMTonline.org](http://www.AMTonline.org).)*

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# Total U.S. Manufacturing Technology Orders

Through February 2014





February 2014

	Feb 14 (P)	Previous Month	% Change	Year Ago Month	% Change	YTD 14 (P)	YTD 13 (R)	% Change YTD
<b>National</b>								
Metal Cutting	343.84	372.13	-7.6%	359.70	-4.4%	715.97	699.43	2.4%
Metal Forming & Fabricating	10.56	7.29	44.8%	18.12	-41.7%	17.85	38.70	-53.9%
<b>Total</b>	<b>354.40</b>	<b>379.42</b>	<b>-6.6%</b>	<b>377.82</b>	<b>-6.2%</b>	<b>733.82</b>	<b>738.13</b>	<b>-0.6%</b>
<b>Regional</b>								
<b>Northeast</b>								
Metal Cutting	61.99	83.48	-25.7%	54.37	14.0%	145.47	102.65	41.7%
Metal Forming & Fabricating	2.06	D	D	1.68	22.5%	D	D	43.7%
<b>Total</b>	<b>64.05</b>	<b>D</b>	<b>D</b>	<b>56.05</b>	<b>14.3%</b>	<b>D</b>	<b>D</b>	<b>41.8%</b>
<b>Southeast</b>								
Metal Cutting	29.43	36.09	-18.5%	24.78	18.8%	65.52	55.43	18.2%
Metal Forming & Fabricating	D	1.88	D	1.96	D	D	5.60	D
<b>Total</b>	<b>D</b>	<b>37.97</b>	<b>D</b>	<b>26.74</b>	<b>D</b>	<b>D</b>	<b>61.03</b>	<b>D</b>
<b>North Central-East</b>								
Metal Cutting	78.64	85.04	-7.5%	99.91	-21.3%	163.68	188.57	-13.2%
Metal Forming & Fabricating	3.42	2.76	23.6%	9.79	-65.1%	6.18	23.76	-74.0%
<b>Total</b>	<b>82.06</b>	<b>87.80</b>	<b>-6.5%</b>	<b>109.71</b>	<b>-25.2%</b>	<b>169.87</b>	<b>212.33</b>	<b>-20.0%</b>
<b>North Central-West</b>								
Metal Cutting	55.93	47.24	18.4%	71.36	-21.6%	103.17	137.92	-25.2%
Metal Forming & Fabricating	1.55	1.11	39.6%	3.91	-60.4%	2.66	5.50	-51.7%
<b>Total</b>	<b>57.48</b>	<b>48.34</b>	<b>18.9%</b>	<b>75.28</b>	<b>-23.6%</b>	<b>105.82</b>	<b>143.41</b>	<b>-26.2%</b>
<b>South Central</b>								
Metal Cutting	65.43	47.33	38.3%	57.03	14.7%	112.76	124.74	-9.6%
Metal Forming & Fabricating	D	0.11	D	D	233.7%	D	0.85	D
<b>Total</b>	<b>D</b>	<b>47.44</b>	<b>D</b>	<b>D</b>	<b>17.6%</b>	<b>D</b>	<b>125.59</b>	<b>D</b>
<b>West</b>								
Metal Cutting	52.41	72.96	-28.2%	52.25	0.3%	125.37	90.12	39.1%
Metal Forming & Fabricating	D	D	27.3%	D	*	D	D	34.0%
<b>Total</b>	<b>D</b>	<b>D</b>	<b>-27.7%</b>	<b>D</b>	<b>1.6%</b>	<b>D</b>	<b>D</b>	<b>39.1%</b>



\$ = millions of dollars

P – preliminary

R – revised

\* – percent change greater than 1,000%

Totals may not match due to rounding

**Note on fields marked D:** Due to a change in survey participants the year over year comparison number for Metal Forming and Fabricating is not an accurate reflection of the data. We have adjusted the data for the past 12 months to take this change into consideration. The new chart reflects a consistent year over year comparison of the data at the current participation level.



### Net New Orders for U.S. Consumption

February 2014

#### Total National Orders (Thousands of Dollars)

	DATE	TOTAL ORDERS		METAL CUTTING MACHINES		METAL FORMING & FABRICATING MACHINES	
		Units	Value	Units	Value	Units	Value
2013	FEB	2,094	\$377,824	2,014	\$359,701	80	\$18,123
2013	MAR	2,283	\$479,037	2,220	\$469,128	63	\$9,909
2013	APR	1,992	\$356,521	1,924	\$342,962	68	\$13,559
2013	MAY	2,306	\$426,402	2,232	\$414,180	74	\$12,222
2013	JUN	2,228	\$414,263	2,149	\$402,500	79	\$11,763
2013	JUL	2,064	\$359,699	1,982	\$347,928	82	\$11,771
2013	AUG	2,206	\$379,262	2,136	\$367,130	70	\$12,131
2013	SEP	2,289	\$401,185	2,223	\$393,427	66	\$7,757
2013	OCT	2,724	\$445,638	2,624	\$429,180	100	\$16,458
2013	NOV	2,435	\$442,005	2,366	\$433,750	69	\$8,255
2013	DEC	2,648	\$484,079	2,582	\$469,354	66	\$14,725
2014	JAN	1,839	\$379,421	1,776	\$372,129	63	\$7,292
2014	FEB	1,957	\$354,397	1,907	\$343,838	50	\$10,559
	Average	2,236	\$407,672	2,164	\$395,785	72	\$11,886

## REGIONAL

#### Northeast Region (Thousands of Dollars)

	DATE	TOTAL ORDERS		METAL CUTTING MACHINES		METAL FORMING & FABRICATING MACHINES	
		Units	Value	Units	Value	Units	Value
2013	FEB	335	\$56,054	324	\$54,370	11	\$1,684
2013	MAR	380	D	371	\$67,736	9	D
2013	APR	351	\$70,117	330	\$66,656	21	\$3,462
2013	MAY	429	\$83,839	411	\$79,533	18	\$4,307
2013	JUN	399	\$66,190	387	\$65,182	12	\$1,008
2013	JUL	371	\$76,227	360	\$73,357	11	\$2,870
2013	AUG	363	\$61,693	352	\$60,661	11	\$1,031
2013	SEP	372	\$62,173	362	\$60,248	10	\$1,925
2013	OCT	521	\$73,613	505	\$69,706	16	\$3,907
2013	NOV	433	\$75,651	421	\$74,519	12	\$1,133
2013	DEC	392	\$65,317	379	\$62,463	13	\$2,854
2014	JAN	349	D	344	\$83,476	5	D
2014	FEB	332	\$64,053	321	\$61,990	11	\$2,063
	Average	387	\$69,877	374	\$67,684	12	\$2,193

**Note on fields marked D:** Due to a change in survey participants the year over year comparison number for Metal Forming and Fabricating is not an accurate reflection of the data. We have adjusted the data for the past 12 months to take this change into consideration. The new chart reflects a consistent year over year comparison of the data at the current participation level.



**Net New Orders for U.S. Consumption**

**February 2014**

**Southeast Region (Thousands of Dollars)**

DATE	TOTAL ORDERS		METAL CUTTING MACHINES		METAL FORMING & FABRICATING MACHINES		
	Units	Value	Units	Value	Units	Value	
2013	FEB	191	\$26,735	179	\$24,779	12	\$1,956
2013	MAR	234	D	231	\$34,399	3	D
2013	APR	231	D	225	\$32,395	6	D
2013	MAY	301	D	293	\$40,080	8	D
2013	JUN	224	\$44,676	214	\$43,224	10	\$1,451
2013	JUL	208	\$35,378	200	\$34,184	8	\$1,194
2013	AUG	211	D	205	\$34,576	6	D
2013	SEP	280	\$39,604	267	\$38,481	13	\$1,124
2013	OCT	286	D	280	\$40,596	6	D
2013	NOV	242	D	235	\$37,635	7	D
2013	DEC	270	\$41,960	263	\$38,493	7	\$3,467
2014	JAN	187	\$37,969	177	\$36,093	10	\$1,876
2014	FEB	204	D	200	\$29,428	4	D
	Average	236	\$37,088	228	\$35,720	8	\$1,367

**North Central-East Region (Thousands of Dollars)**

DATE	TOTAL ORDERS		METAL CUTTING MACHINES		METAL FORMING & FABRICATING MACHINES		
	Units	Value	Units	Value	Units	Value	
2013	FEB	554	\$109,707	535	\$99,913	19	\$9,794
2013	MAR	530	\$140,902	511	\$138,105	19	\$2,798
2013	APR	393	\$67,532	375	\$65,169	18	\$2,363
2013	MAY	487	\$98,297	475	\$96,490	12	\$1,807
2013	JUN	574	\$111,001	543	\$105,679	31	\$5,322
2013	JUL	478	\$82,794	452	\$79,921	26	\$2,873
2013	AUG	579	\$98,829	557	\$93,933	22	\$4,895
2013	SEP	573	\$105,349	554	\$103,688	19	\$1,661
2013	OCT	538	\$106,326	512	\$101,166	26	\$5,160
2013	NOV	602	\$124,716	582	\$121,317	20	\$3,399
2013	DEC	657	\$137,705	637	\$132,404	20	\$5,301
2014	JAN	449	\$87,805	424	\$85,040	25	\$2,765
2014	FEB	447	\$82,061	434	\$78,645	13	\$3,416
	Average	528	\$104,079	507	\$100,113	21	\$3,966

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**Net New Orders for U.S. Consumption**

**February 2014**

**North Central-West Region (Thousands of Dollars)**

DATE	TOTAL ORDERS		METAL CUTTING MACHINES		METAL FORMING & FABRICATING MACHINES		
	Units	Value	Units	Value	Units	Value	
2013	FEB	393	\$75,275	369	\$71,363	24	\$3,912
2013	MAR	455	\$94,178	432	\$89,680	23	\$4,498
2013	APR	366	\$67,072	348	\$60,120	18	\$6,953
2013	MAY	401	\$73,760	383	\$71,373	18	\$2,387
2013	JUN	388	\$76,356	372	\$74,550	16	\$1,806
2013	JUL	360	\$57,860	342	\$56,241	18	\$1,618
2013	AUG	418	\$70,120	398	\$66,362	20	\$3,758
2013	SEP	429	\$73,846	418	\$72,152	11	\$1,694
2013	OCT	539	\$92,662	510	\$87,039	29	\$5,623
2013	NOV	432	D	417	\$73,555	15	D
2013	DEC	503	D	488	\$96,330	15	D
2014	JAN	313	\$48,343	298	\$47,235	15	\$1,108
2014	FEB	334	\$57,479	324	\$55,932	10	\$1,547
	Average	410	\$73,802	392	\$70,918	18	\$2,884

**South Central Region (Thousands of Dollars)**

DATE	TOTAL ORDERS		METAL CUTTING MACHINES		METAL FORMING & FABRICATING MACHINES		
	Units	Value	Units	Value	Units	Value	
2013	FEB	303	D	291	\$57,030	12	D
2013	MAR	285	D	281	\$63,689	4	D
2013	APR	292	D	291	\$58,547	1	D
2013	MAY	301	D	293	\$61,693	8	D
2013	JUN	279	\$61,608	273	\$60,275	6	\$1,333
2013	JUL	328	\$60,849	315	\$58,018	13	\$2,831
2013	AUG	289	\$54,186	284	\$53,997	5	\$189
2013	SEP	286	\$61,033	281	\$60,288	5	\$745
2013	OCT	344	\$59,925	331	\$58,890	13	\$1,035
2013	NOV	320	\$65,419	308	\$65,133	12	\$286
2013	DEC	366	D	360	\$73,001	6	D
2014	JAN	235	\$47,439	228	\$47,328	7	\$111
2014	FEB	308	D	303	\$65,435	5	D
	Average	303	\$61,211	295	\$60,256	7	\$956

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**Net New Orders for U.S. Consumption  
West (Thousands of Dollars)**

**February 2014**

DATE	TOTAL ORDERS		METAL CUTTING MACHINES		METAL FORMING & FABRICATING MACHINES	
	Units	Value	Units	Value	Units	Value
2013 FEB	318	D	316	\$52,245	2	D
2013 MAR	399	D	394	\$75,519	5	D
2013 APR	359	D	355	\$60,076	4	D
2013 MAY	387	\$65,282	377	\$65,011	10	\$270
2013 JUN	364	D	360	\$53,589	4	D
2013 JUL	319	D	313	\$46,205	6	D
2013 AUG	346	D	340	\$57,601	6	D
2013 SEP	349	\$59,178	341	\$58,570	8	\$609
2013 OCT	496	D	486	\$71,783	10	D
2013 NOV	406	D	403	\$61,591	3	D
2013 DEC	460	D	455	\$66,664	5	D
2014 JAN	306	D	305	\$72,957	1	D
2014 FEB	332	D	325	\$52,409	7	D
Average	372	\$61,615	367	\$61,094	5	\$521

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