

Monthly Wholesale Trade Data

October 2011 wholesale revenues were \$406 billion, up 0.9 percent from the revised September level and up 13.1 percent from October 2010. The September estimate was revised downward \$0.8 billion or 0.2 percent. October sales of durable goods were down 0.1 percent from last month, but were up 12.4 percent from a year ago. Sales of nondurable goods were up 1.7 percent from September and were up 13.5 percent from last October.

Inventories. Total inventories were \$470.2 billion at the end of October, up 1.6 percent from September and up 10.9 percent from October 2010. October inventories of durable goods were up 0.8 percent from last month and were up 11.6 percent from a year ago. Inventories of nondu-

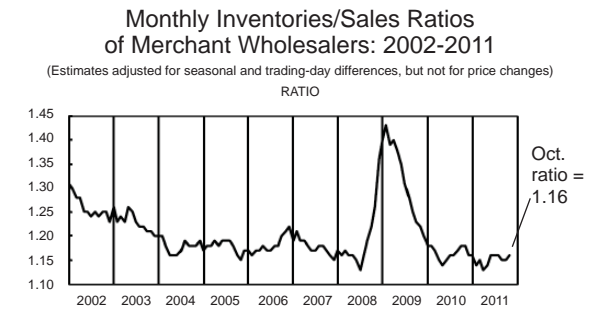


table goods were up 2.8 percent from September and were up 9.8 percent from last October.

Inventories/Sales Ratio. The October inventories/sales ratio was 1.16. The October 2010 ratio was 1.18.

Sales and Inventories Trends: October 2011

NAICS Code	Business Type	Sales \$Millions	Inventory \$Millions	Stock/ Sales Ratio	Percent Change Sales 9/11-10/11	Percent Change Sales 10/10-10/11	Percent Change Inventory 9/11-10/11	Percent Change Inventory 10/10-10/11
42	U.S. Total	406,001	470,183	1.16	0.9	13.1	1.6	10.9
423	Durable	182,221	274,588	1.51	-0.1	12.4	0.8	11.6
4231	Automotive	30,818	43,829	1.42	3.9	21.0	0.9	19.6
4232	Furniture & Home Furnishings	4,650	6,979	1.50	2.8	3.1	-0.2	0.4
4233	Lumber & Other Construction Materials	8,848	12,107	1.37	1.1	10.9	0.2	5.3
4234	Prof. & Commercial Equip. & Supplies	31,035	32,428	1.04	-1.9	3.1	0.6	8.9
42343	Computer Equipment & Software	16,508	12,680	0.77	-1.2	2.6	0.1	7.9
4235	Metals & Minerals	12,655	26,176	2.07	0.8	16.9	1.8	18.0
4236	Electrical Goods	33,944	40,982	1.21	0.3	8.6	1.3	9.2
4237	Hardware, Plumbing, & Heating Equipment	8,694	17,654	2.03	-0.8	10.0	1.2	11.1
4238	Machinery, Equipment & Supplies	31,456	69,321	2.20	1.3	17.9	0.2	11.6
4239	Miscellaneous Durable	20,121	25,112	1.25	-6.8	16.0	0.6	7.4
424	Nondurable Goods	223,780	195,595	0.87	1.7	13.5	2.8	9.8
4241	Paper & Paper Products	6,942	7,412	1.07	0.1	0.5	3.2	2.4
4242	Drugs	35,258	31,593	0.90	2.1	12.4	-1.1	2.3
4243	Apparel, Piece Goods & Notions	11,117	22,094	1.99	2.2	4.3	-0.9	15.3
4244	Groceries & Related Products	50,360	34,005	0.68	0.6	12.9	0.8	17.4
4245	Farm-product Raw Materials	21,884	24,638	1.13	11.7	3.0	14.4	-6.0
4246	Chemicals & Allied Products	9,935	11,630	1.17	-0.4	13.2	-0.7	18.7
4247	Petroleum & Petroleum Products	60,172	24,552	0.41	0.0	29.4	5.7	13.5
4248	Beer, Wine & Distilled Beverages	9,677	12,665	1.31	-1.0	4.1	3.2	9.5
4249	Miscellaneous Nondurable Goods	18,435	27,006	1.46	1.7	4.0	2.0	19.1

U.S. Bureau of the Census, Current Business Reports, Monthly Wholesale Trade, Sales and Inventories Series: MDM compilation and analysis. Adjusted for seasonal and trading day differences. Figures for sales and inventories are preliminary adjusted estimates.