



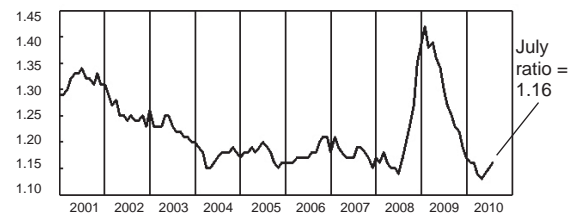
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## Monthly Wholesale Trade Data: July 2010

July 2010 wholesale revenues were \$350.1 billion, up 0.6 percent from June and were up 12.7 percent from July 2009. July sales of durable goods were up 0.5 percent from last month and were up 14.8 percent from a year ago. Sales of machinery, equipment, and supplies were up 3.3 percent from last month. Sales of nondurable goods were up 0.6 percent from last month and were up 10.9 percent from last year.

**Inventories.** Inventories were \$405 billion at the end of July, up 1.3 percent from the revised June level and were up 2.5 percent from a year ago. The June preliminary estimate was revised upward \$0.8 billion or 0.2 percent. End-of-month inventories of durable goods were up 1 percent from last month, but were virtually unchanged from last July. Inventories of electrical and elec-

Monthly Inventories/Sales Ratios of Merchant Wholesalers: 2001-2010  
(Estimates adjusted for seasonal and trading-day differences, but not for price changes)



Source: U.S. Census Bureau

tronic goods were up 2.1 percent. End-of-month inventories of nondurable goods were up 1.7 percent from June and were up 6.4 percent from last July.

**Inventories/Sales Ratio.** The July inventories/sales ratio was 1.16. The July 2009 ratio was 1.27.

## Sales and Inventories Trends: July 2010

NAICS Code	Business Type	Sales \$Millions	Inventory \$Millions	Stock/Sales Ratio	Percent Change Sales 6/10-7/10	Percent Change Sales 7/09-7/10	Percent Change Inventory 6/10-7/10	Percent Change Inventory 7/09-7/10
42	<b>U.S. Total</b>	<b>350,058</b>	<b>404,984</b>	<b>1.16</b>	<b>0.6</b>	<b>12.7</b>	<b>1.3</b>	<b>2.5</b>
423	<b>Durable</b>	<b>162,060</b>	<b>241,248</b>	<b>1.49</b>	<b>0.5</b>	<b>14.8</b>	<b>1.0</b>	<b>0.0</b>
4231	Automotive	24,361	35,138	1.44	0.6	15.8	1.3	0.2
4232	Furniture & Home Furnishings	4,924	6,943	1.41	-6.1	6.8	1.6	0.8
4233	Lumber & Other Construction Materials	7,522	12,103	1.61	-1.1	5.8	-0.7	5.5
4234	Prof. & Commercial Equip. & Supplies	30,351	29,551	0.97	0.4	8.2	0.5	6.7
42343	Computer Equipment & Software	16,314	11,341	0.70	-0.5	16.8	2.1	26.8
4235	Metals & Minerals	10,569	20,030	1.90	-1.4	35.2	2.7	7.5
4236	Electrical Goods	32,143	36,683	1.14	0.9	23.3	2.1	11.0
4237	Hardware, Plumbing, & Heating Equipment	8,236	15,227	1.85	1.1	10.0	0.2	-5.9
4238	Machinery, Equipment & Supplies	27,183	62,311	2.29	3.3	15.5	1.3	-7.0
4239	Miscellaneous Durable	16,771	23,262	1.39	-0.7	8.9	-1.8	-8.4
424	<b>Nondurable Goods</b>	<b>187,998</b>	<b>163,736</b>	<b>0.87</b>	<b>0.6</b>	<b>10.9</b>	<b>1.7</b>	<b>6.4</b>
4241	Paper & Paper Products	6,976	6,597	0.95	1.0	3.4	0.3	0.2
4242	Drugs	31,853	33,170	1.04	0.7	2.0	-0.6	4.6
4243	Apparel, Piece Goods & Notions	11,758	17,956	1.53	0.0	6.5	4.1	-1.5
4244	Groceries & Related Products	44,856	28,439	0.63	1.6	13.5	0.7	8.8
4245	Farm-product Raw Materials	14,511	16,041	1.11	1.7	7.5	11.6	14.6
4246	Chemicals & Allied Products	8,819	9,635	1.09	-0.5	14.9	3.2	12.2
4247	Petroleum & Petroleum Products	42,601	20,125	0.47	1.4	28.3	1.2	30.5
4248	Beer, Wine & Distilled Beverages	8,908	11,254	1.26	-3.6	-1.8	0.7	-1.3
4249	Miscellaneous Nondurable Goods	17,716	20,519	1.16	-1.6	0.7	-1.1	-6.1

U.S. Bureau of the Census, Current Business Reports, Monthly Wholesale Trade, Sales and Inventories Series: MDM compilation and analysis. Adjusted for seasonal and trading day differences. Figures for sales and inventories are preliminary adjusted estimates.